



RETAIL AND WHOLESALE TRADE TURNOVER OF THE REPUBLIC OF UZBEKISTAN

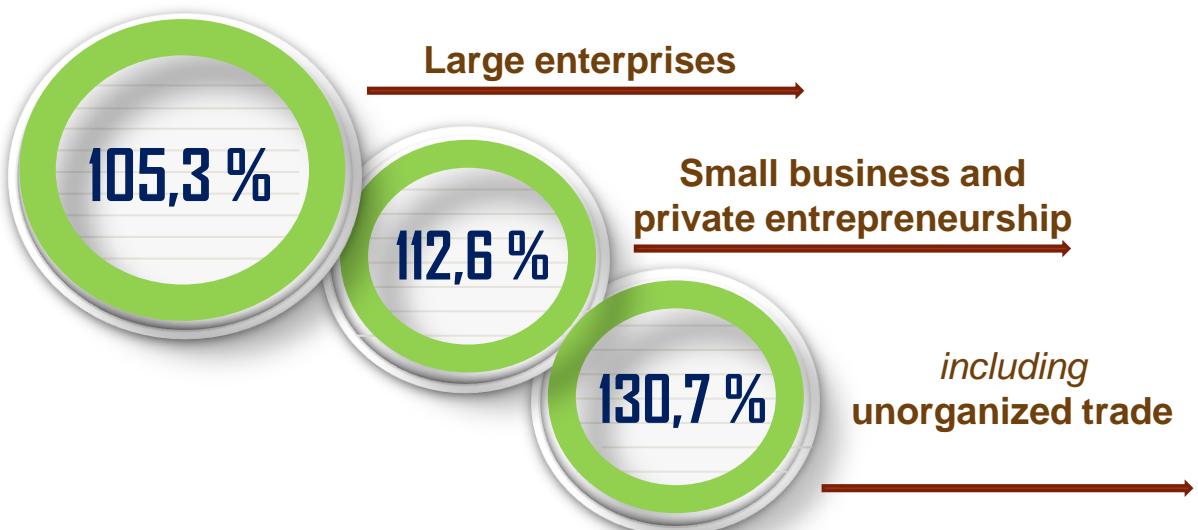
*Preliminary data
for January 2024*



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Activity and Trade
Tel. 71-202-80-44 (45)*

Statistical data - it is the most important tool for describing and managing socio-economic phenomena and processes occurring in society. Currently, it is impossible to make informed management decisions in the field of public policy without the use of high-quality statistical data. Among them, the formation of trade statistics is important. In particular, these include indicators of turnover statistics of wholesale, retail trade and public catering enterprises.

Main indicators of retail turnover



As of February 1, 2024, the number of commercial enterprises operating in the retail trade sector reached 94 210 units, of which the number of operating large enterprises was 312 units, and small enterprises and micro-firms – 93 898. Retail trade indicators include: data collected on the basis of observations of organized and unorganized trade among individuals operating in the field of trade without forming a legal entity.

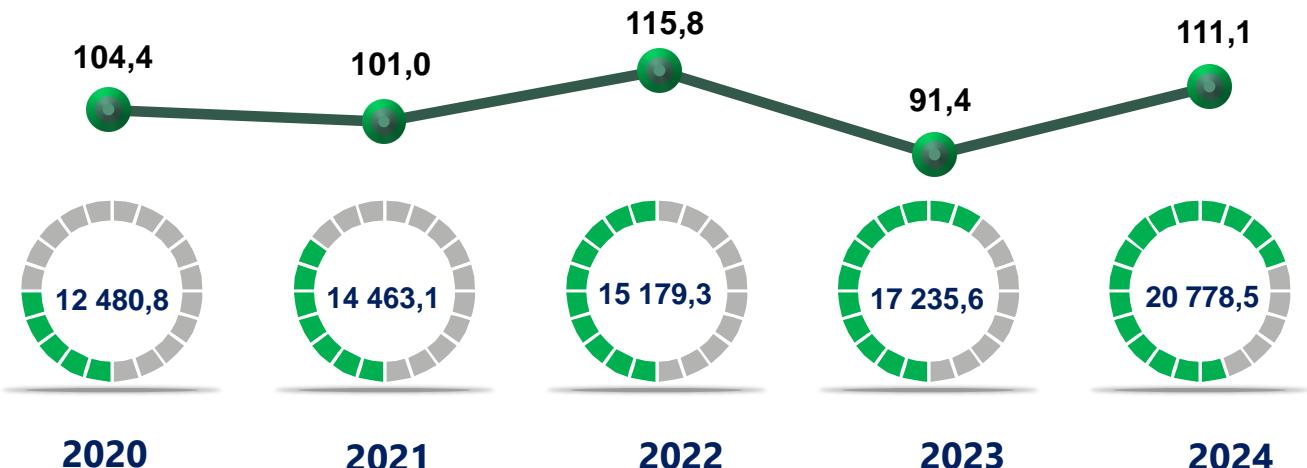
Retail turnover – the cost of goods sold to the population for personal, family, household and other similar use not related to business activities.

Retail trade turnover at the end of January 2024 reached 20 778.5 billion soums and increased, compared to the same period in 2023, by 111.1%, also the turnover of large enterprises amounted to 3 939.1 billion soums (growth rate - 105.3 %), and small businesses and private entrepreneurship – 16 839.4 billion soums (growth rate - 112.6%), including unorganized trade amounted to 2 433.8 billion soums (growth rate - 130.7%).

	Total, billion soums	By January 2023, in%
Republic of Uzbekistan	20 778,5	111,1
Republic of Karakalpakstan	706,8	107,2
<i>regions:</i>		
Andijan	1 405,5	112,0
Bukhara	1 143,6	110,1
Jizzakh	674,2	110,5
Kashkadarya	1 434,3	108,0
Navoi	719,2	107,2
Namangan	1 174,3	111,7
Samarkand	1 939,2	109,7
Surkhandarya	1 379,5	112,6
Syrdarya	331,0	106,1
Tashkent	1 943,4	109,7
Fergana	1 610,0	108,0
Khorezm	844,3	109,5
Ташкент city	5 473,1	114,7

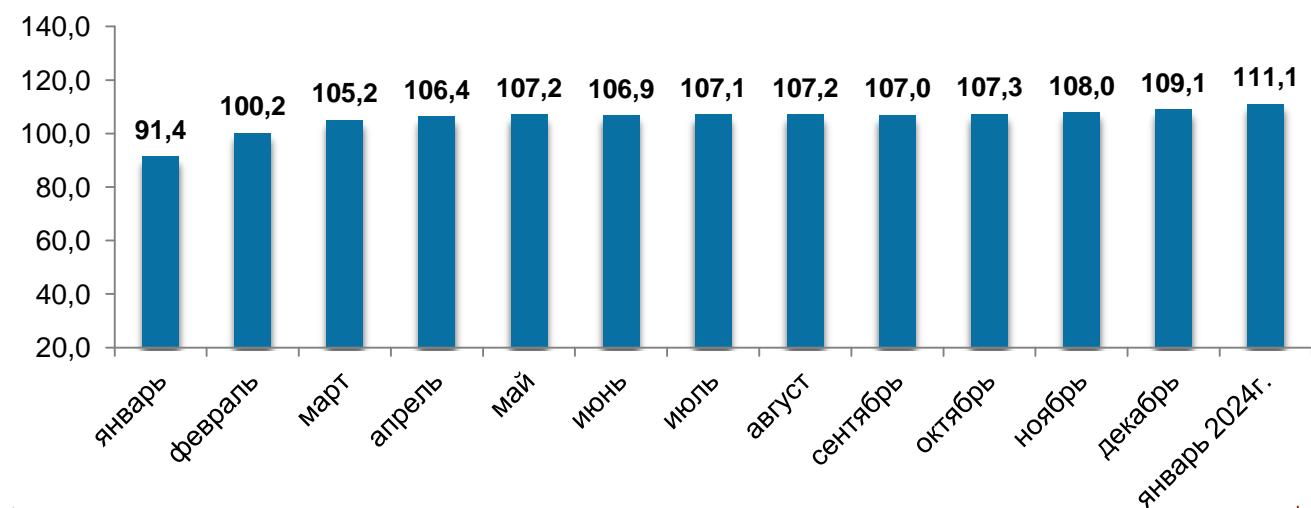
Compared to January 2023, significant growth rates during the period under review were noted in Tashkent city (114.7%), Surkhandarya (112.6%) and Andijan (112.0%) regions, in which there was an increase in the growth rate of retail trade.

Dynamics of growth rates and retail trade turnover, billion soums(for January)



Over the past five years (2020 – 2024), high growth rates of retail trade turnover were noted in 2022 and this figure amounted to 115.8%.

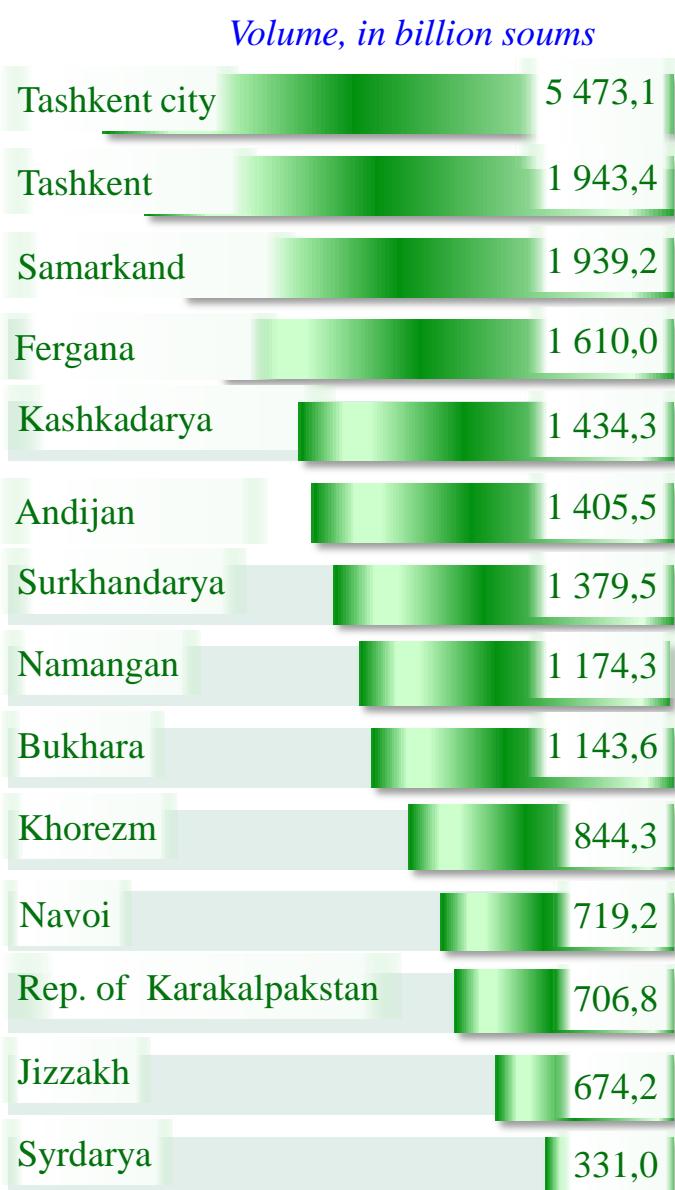
Retail trade growth rates by month in 2023 and for January 2024(in %)



In January 2024, the growth rate of retail trade turnover amounted to 111.1%.



In the structure of retail trade turnover, a significant share in January 2024 was noted in Tashkent city, which amounts to 26.3%, or 5 473.1 billion soums. The smallest share was recorded at 1.6%, or 331.0 billion soums, which was observed in the Syrdarya region. Compared to the corresponding period in 2023, during the period under review, an increase in growth rates in retail trade was noted in all regions.





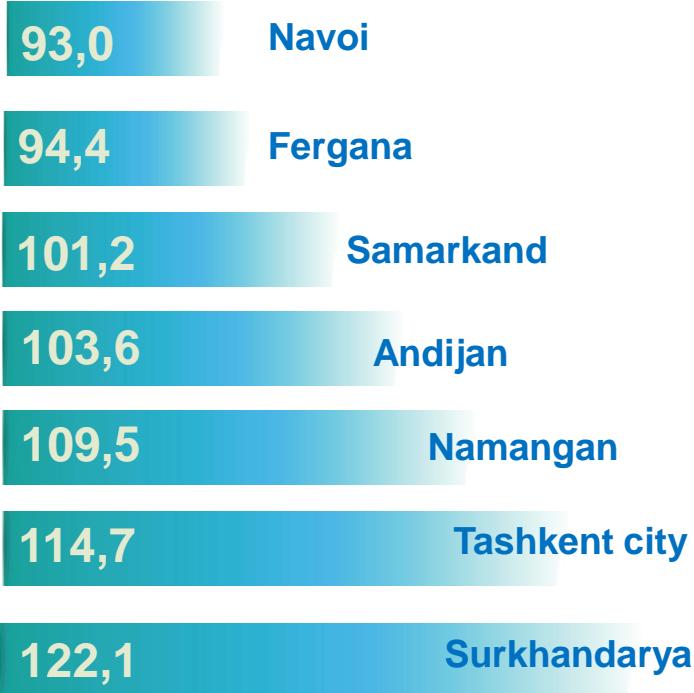
Regions with the highest growth rates of small businesses and private entrepreneurship (in %)

Retail trade turnover of small businesses and private entrepreneurship, according to statistical calculations, in January 2024 amounted to 14 405.5 billion soums and, compared to the same period in 2023, increased by 10.0%. The share of this sector in the republic in retail trade turnover reached 81.0%.

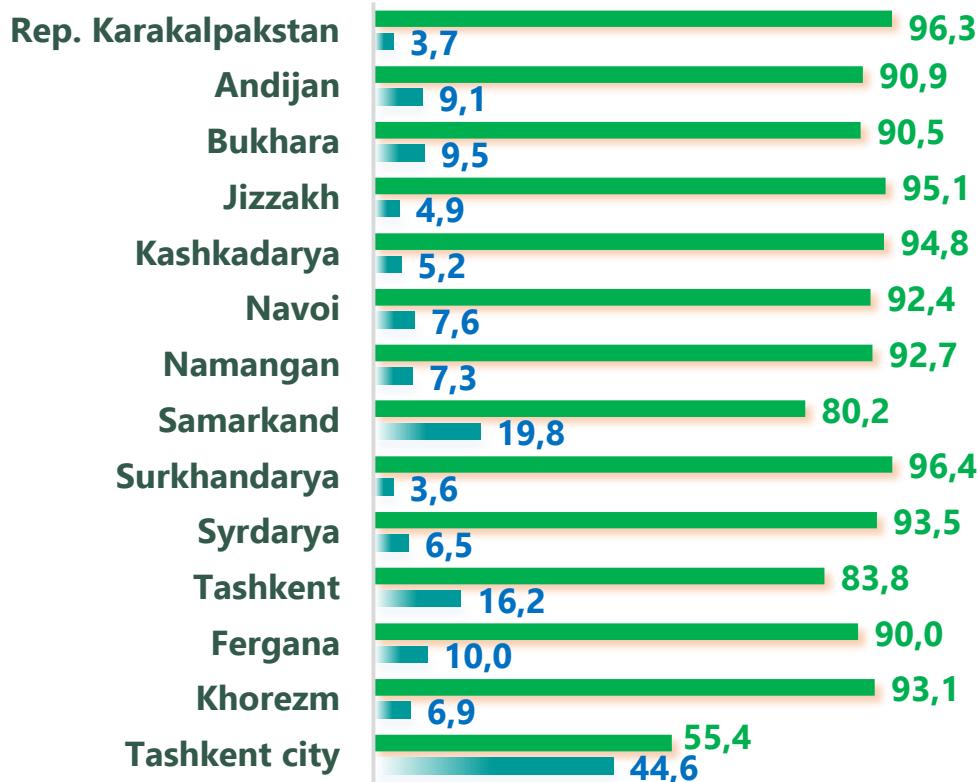


Regions with the highest growth rates of large enterprises (in %)

In the structure of retail trade turnover, the volume of trade turnover of large enterprises in January 2024, compared to the corresponding period in 2023, increased by 5.3% and reached 3 939.1 billion soums, which is 19.0% of its total volume.



SHARE OF LARGE ENTERPRISES, SMALL BUSINESSES AND PRIVATE ENTREPRENEURSHIP IN RETAIL TRADE TURNOVER (in %)



 Large enterprises

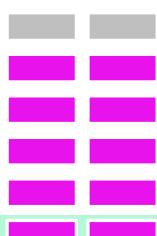
 Small business and private entrepreneurship

The share of small businesses and private entrepreneurship, compared to other regions in January 2024, was greatest in the Surkhandarya region (96.4%), the Republic of Karakalpakstan (96.3%) and the Jizzakh region (95.1%). In the structure of retail trade turnover, the share of turnover of large enterprises amounted to 19.0% of total sales, their main share was observed in Tashkent city (44.6%), Samarkand (19.8%), Tashkent (16.2%) and Fergana (10.0%) regions.

19,0 %



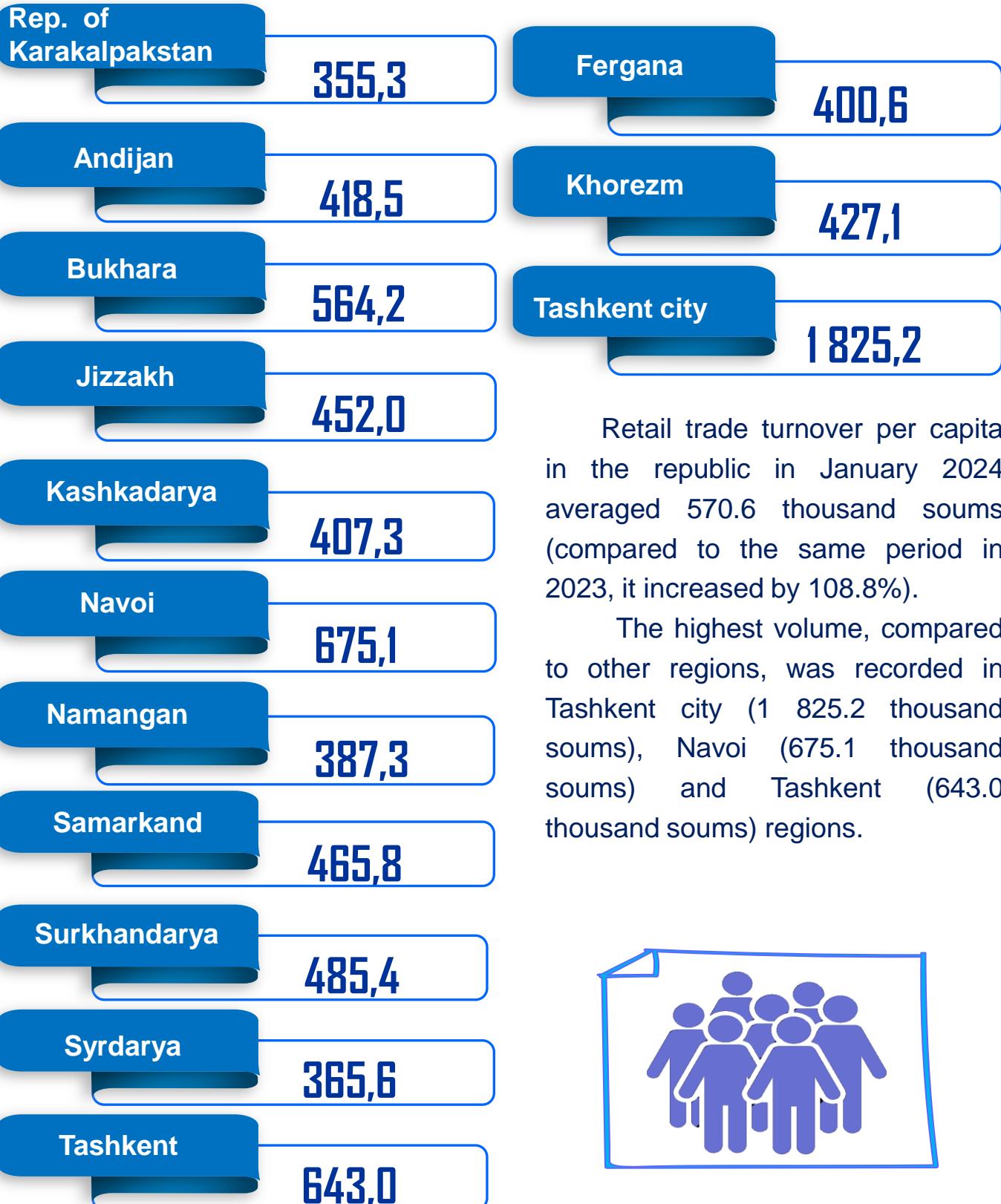
81,0 %



 Large enterprises

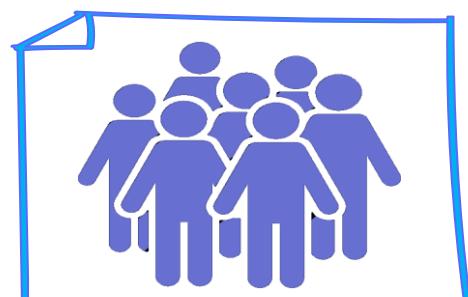
 Small business and private entrepreneurship



Information by region, *in thousand soums*

Retail trade turnover per capita in the republic in January 2024 averaged 570.6 thousand soums (compared to the same period in 2023, it increased by 108.8%).

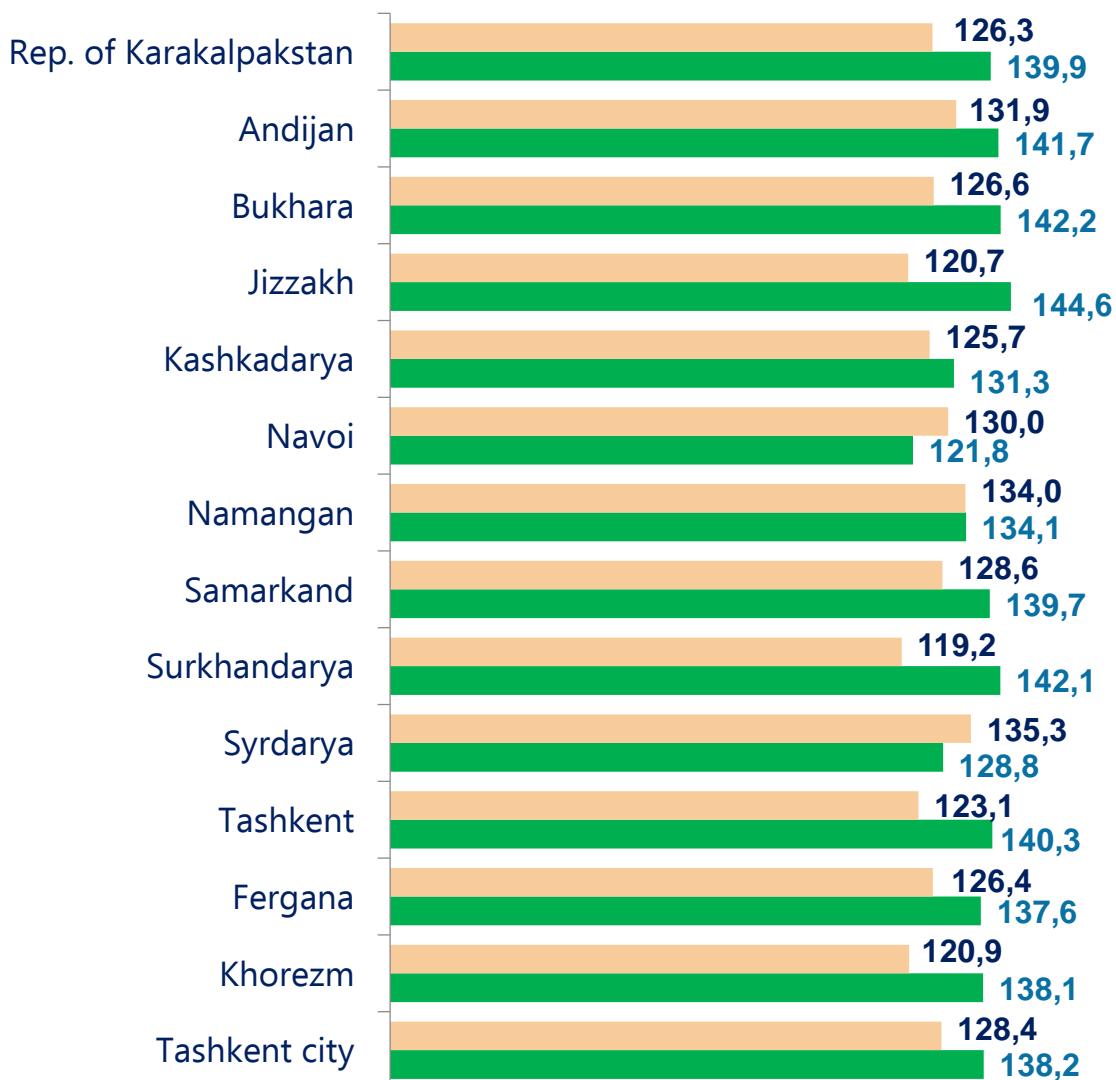
The highest volume, compared to other regions, was recorded in Tashkent city (1 825.2 thousand soums), Navoi (675.1 thousand soums) and Tashkent (643.0 thousand soums) regions.



Unorganized trade turnover is also taken into account when compiling domestic trade indicators. This includes the volume of sales made by individuals in the dehkan (food) market, as well as in the markets for livestock, poultry and other animals. Unorganized trade includes agricultural products grown by individuals (farmers) on their own farms.



Growth rates of unorganized trade turnover by region (for January 2024, in%)



Dehkan markets



Livestock markets

Dehkan (food) market- a property complex operating on a permanent or temporary basis in places intended to create the necessary conditions for the retail purchase and sale of a wide range of food agricultural products and their processed products using shopping arcades, retail locations and stationary retail outlets (including retail pavilions).

	Total, billion sum	By January 2024, in%
Republic of Uzbekistan	2 433,8	130,7
Republic of Karakalpakstan	97,6	133,7
<i>regions:</i>		
Andijan	236,1	135,3
Bukhara	147,9	133,1
Jizzakh	202,7	130,3
Kashkadarya	234,6	128,0
Navoi	44,3	126,2
Namangan	182,7	134,0
Samarkand	240,0	131,1
Surkhandarya	385,0	127,4
Syrdarya	38,0	132,7
Tashkent	196,8	127,8
Fergana	143,8	131,8
Khorezm	169,9	127,9
Tashkent city	114,4	137,6

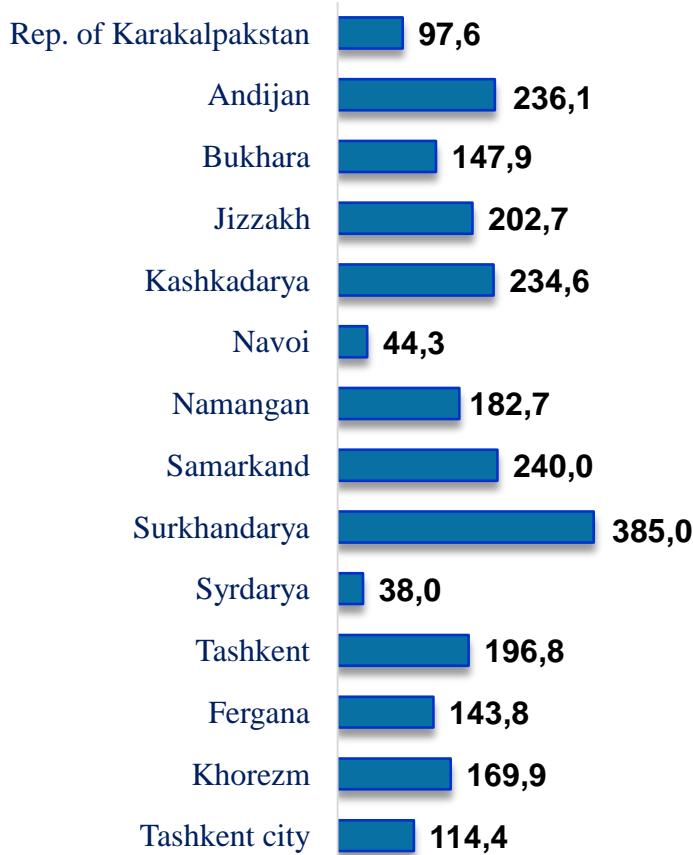
* – this volume does not include the turnover of individual entrepreneurs and legal entities;

– sales of agricultural and livestock (poultry) products produced by individuals (farmers) on their subsidiary plots are taken into account.

Growth rates of unorganized trade turnover by region
(for January 2024, in %)

 Volume of unorganized trade turnover
by region

(for January 2024, in billion soums)



According to preliminary data from a survey of individuals, the turnover of unorganized trade at the end of January 2024 amounted to 2 433.8 billion soums and, compared to the same period in 2023, it increased by 130.7%. Including trade turnover in dehkan markets amounted to 1 007.7 billion soums (an increase was 138.7%), trade turnover in livestock markets was recorded at 1 426.1 billion soums (a decrease was 125.5%).

In January 2024, a survey of individuals engaged in the sale of agricultural products (grown on private plots) was conducted in all regions of the republic, as a result of which the turnover of this type of trade amounted to 1 007.7 billion soums. High sales of fresh agricultural goods reached 451.9 billion soums.

**Turnover and share of agricultural products
in unorganized trade**

Fresh agricultural products 451,9 billion soums  44,8 %	Bread and bakery products 131,8 billion soums  13,1 %	Cereals (mash, beans, peas, rice, etc.) 103,1 billion soums  10,2 %
Poultry meat 52,1 billion soums  5,2 %	Dried agricultural household goods (including nuts, almonds, pistachios, etc.) 54,0 billion soums  5,4 %	Eggs 38,1 billion soums  3,8 %
Spices 36,6 billion soums  3,6 %	Milk and dairy products (including cheese and feta cheese) 30,8 billion soums  3,1 %	Different feeds for livestock and bird 30,9 billion soums  3,1 %
Pickles 28,9 billion soums  2,9 %	Flowers, seedlings and seedlings (ornamental and agricultural) 11,8 billion soums  1,2 %	Non-food products 37,8 billion soums  3,8 %

In January 2024, a survey of individuals involved in the sale of poultry and livestock (kept on private farms) was conducted in all regions of the republic, as a result of which the turnover of this type of trade amounted to 1 426.1 billion soums. Sales of livestock of different ages reached 1 155.8 billion soums, sheep and goats - 221.3 billion soums, horses - 43.9 billion soums, birds - 5.1 billion soums.

Turnover and share of livestock and poultry in unorganized trade

Cattle over two years old 677,6 billion soums  47,5 %	Young animals from one year to two years 281,7 billion soums  19,8 %	Young to one of the year 196,5 billion soums  13,8 %
Sheeps 190,8 billion soums  13,4 %	Horses 43,9 billion soums  3,1 %	Goats 30,5 billion soums  2,1 %
Turkeys, ducks, geese 2,8 billion soums  0,2 %	Chickens 2,0 billion soums  0,1 %	Rabbits 0,2 billion soums  0,01 %
Birds 0,1 billion soums  0,004 %		

TRADE TURNOVER OF FOOD ENTERPRISES

As of February 1, 2024, the number of commercial enterprises operating in the public catering sector amounted to 25 294 units, of which the number of large operating enterprises was 80 units, and the number of small enterprises and micro-firms reached 25 214.

	Total, billion soums	By January 2024, in%
Republic of Uzbekistan	1 147,7	113,6
Republic of Karakalpakstan	21,7	107,5
<i>regions:</i>		
Andijan	30,1	110,3
Bukhara	50,5	105,9
Jizzakh	23,7	108,9
Kashkadarya	44,2	108,0
Navoi	34,3	110,8
Namangan	29,8	108,8
Samarkand	75,0	102,8
Surkhandarya	38,1	111,2
Syrdarya	10,7	107,9
Tashkent	99,0	110,3
Fergana	46,4	106,6
Khorezm	25,9	108,9
Tashkent city	618,4	120,0

In January 2024, the turnover of public catering enterprises amounted to 1 147.7 billion soums and increased, compared to the same period in 2023, by 113.6%, of which 73.3% of trade turnover accounted for small businesses.

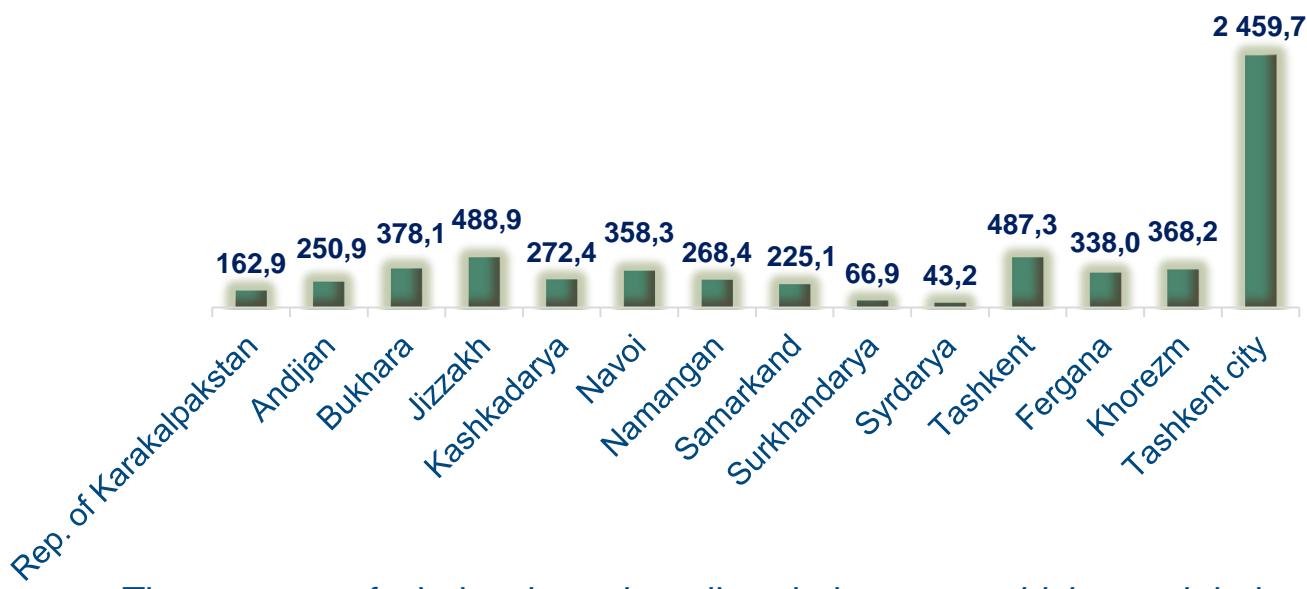
Turnover of wholesale and retail trade in motor vehicles and their accessories

(information by region)

	Volume, billion soums	Share, in %
Republic of Uzbekistan	6 168,3	100,0
Republic of Karakalpakstan	162,9	2,6
<i>regions:</i>		
Andijan	250,9	4,1
Bukhara	378,1	6,1
Jizzakh	488,9	7,9
Kashkadarya	272,4	4,4
Navoi	358,3	5,8
Namangan	268,4	4,4
Samarkand	225,1	3,6
Surkhandarya	66,9	1,1
Syrdarya	43,2	0,7
Tashkent	487,3	7,9
Fergana	338,0	5,5
Khorezm	368,2	6,0
Tashkent city	2 459,7	39,9

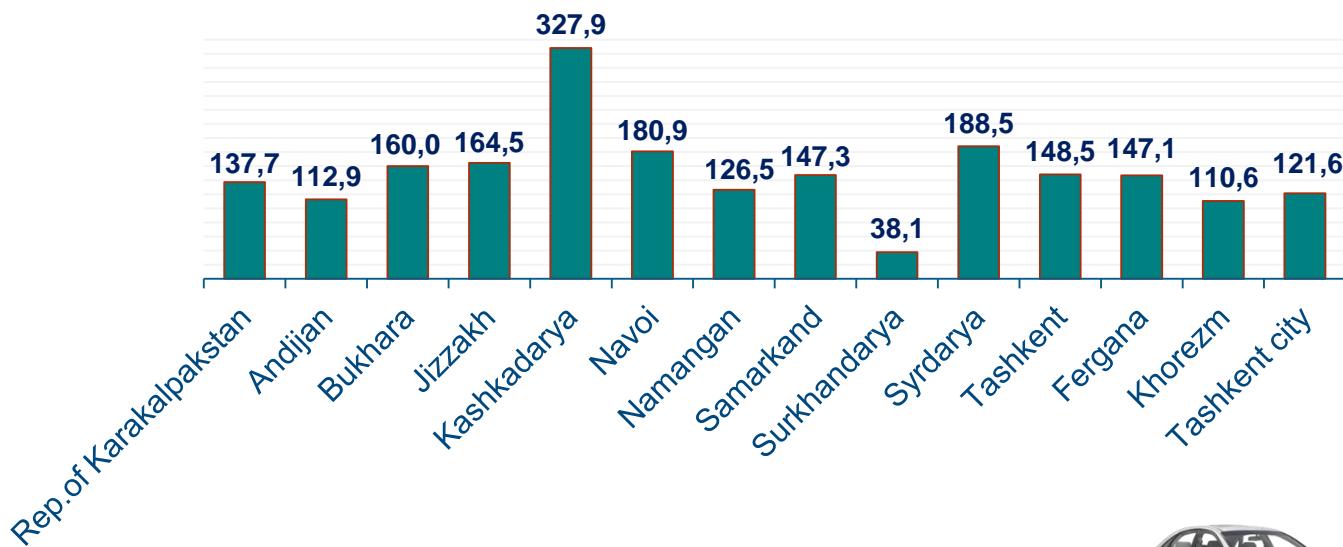
The highest volumes, compared to other regions, were recorded in Tashkent city (2 459.7 billion soums), Jizzakh (488.9 billion soums) and Tashkent (487.3 billion soums) regions.

Turnover of wholesale and retail trade in motor vehicles and their accessories (in billion soums)



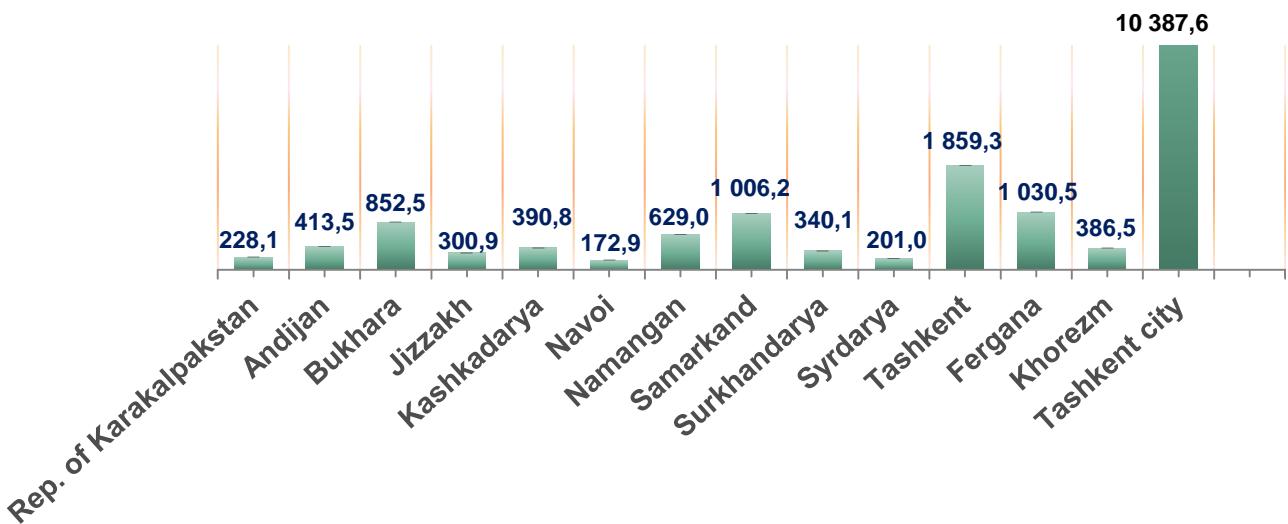
The turnover of wholesale and retail trade in motor vehicles and their accessories (except for the maintenance and repair of motor vehicles) in January 2024 amounted to 6 168.3 billion soums and increased, compared to the same period in 2023, by 33.1%, as well as trade turnover large enterprises amounted to 2 451.5 billion soums (growth rate - 125.0%), and small businesses and private entrepreneurship – 3 716.8 billion soums (growth rate - 139.0%).

Growth rate of turnover of wholesale and retail trade in motor vehicles and their accessories (in %)



Wholesale turnover is the cost of goods purchased externally for the purpose of resale and actually shipped without modification to third-party organizations and individual entrepreneurs for use in business activities or for their own use (processing), regardless of whether payment has been made for these goods or not.

Wholesale trade turnover by the republic, billion soums



According to preliminary data, in January 2024, the volume of wholesale trade turnover reached 18 198.8 billion soums and, compared to the same period in 2023, increased by 13.5%.

Share and volume of trade turnover



The turnover of wholesale trade of small businesses, according to statistical calculations, amounted to 13 089.4 billion soums and, compared to the corresponding period in 2023, increased by 114.9%. The share of this sector in the wholesale trade turnover in the republic was 71.9%.

VOLUME AND GROWTH RATES OF LARGE ENTERPRISES AND SMALL BUSINESSES IN WHOLESALE TRADE TURNOVER

As of February 1, 2024, the number of commercial enterprises operating in the field of wholesale trade was 48 685 units, of which the number of large operating enterprises was 333, small enterprises and micro-firms were 48 352.

In January 2024, the highest growth rates of wholesale trade turnover of large enterprises, compared to the same period in 2023, were observed in Samarkand (1.6 times), Fergana (1.5 times) regions and Tashkent city (1.2 times).

	Total, billion soums	By January 2023, in%
Republic of Uzbekistan	18 198,8	113,5
Republic of Karakalpakstan	228,1	109,8
<i>regions:</i>		
Andijan	413,5	110,7
Bukhara	852,5	108,9
Jizzakh	300,9	104,0
Kashkadarya	390,8	103,9
Navoi	172,9	110,4
Namangan	629,0	112,9
Samarkand	1 006,2	125,0
Surkhandarya	340,1	104,2
Syrdarya	201,0	110,9
Tashkent	1859,3	104,0
Fergana	1030,5	109,5
Khorezm	386,5	107,5
Tashkent city	10 387,6	116,0