



RETAIL AND WHOLESALE TRADE TURNOVER
OF THE REPUBLIC OF UZBEKISTAN

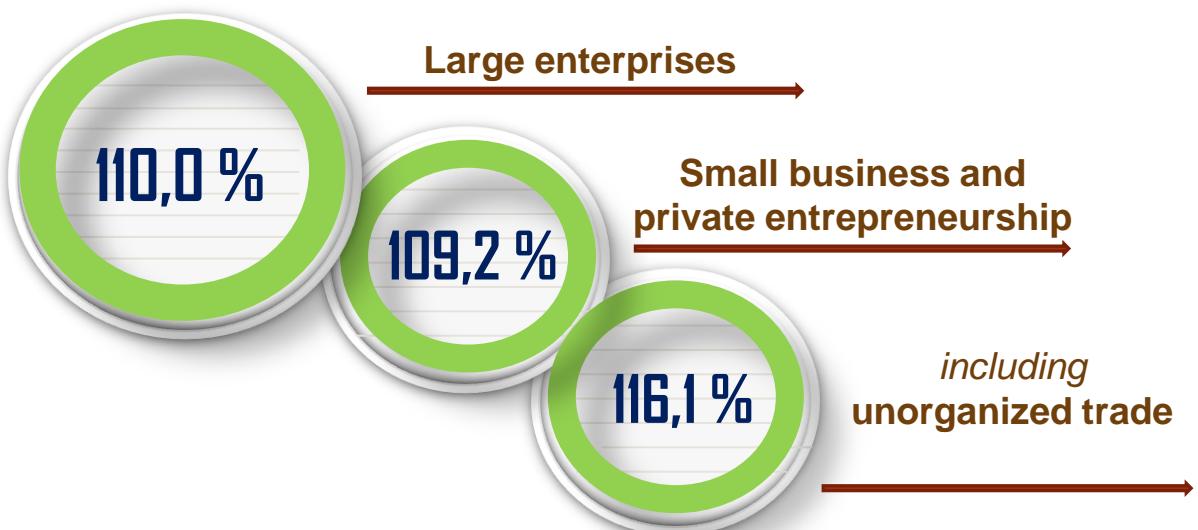


*Preliminary data
for January-March 2024*

*Department of Foreign Economic
Activity and Trade Statistics
Tel. 71-202-80-44 (45)*

Statistical data - it is the most important tool for describing and managing socio-economic phenomena and processes occurring in society. Currently, it is impossible to make informed management decisions in the field of public policy without the use of high-quality statistical data. Among them, the formation of trade statistics is important. In particular, these include indicators of turnover statistics of wholesale, retail trade and public catering enterprises.

Main indicators of retail turnover



As of April 1, 2024, the number of commercial enterprises operating in the retail sector reached 92 581 units, of which the number of operating large enterprises amounted to 289 units, and small enterprises and micro firms – 92 292. In particular, retail trade indicators include data collected on the basis of observations of organized and unorganized trade among individuals engaged in trade activities without forming a legal entity.

Retail turnover – the cost of goods sold to the population for personal, family, household and other similar use not related to business activities.

Retail trade turnover in January-March 2024 reached 72 528.2 billion soums and increased by 109.3% compared to the same period in 2023, as well as the turnover of large enterprises amounted to 12 102.1 billion soums (growth rate- 110.0%), and small businesses and private entrepreneurship – 60 426.1 billion soums (growth rate growth – 109.2%), including unorganized trade amounted to 7 800.0 billion soums (growth rate – 116.1%).

	Total, billion soums	By January-March 2023, in%
Republic of Uzbekistan	72 528,2	109,3
Republic of Karakalpakstan	2 388,5	106,5
<i>regions:</i>		
Andijan	5 009,7	109,7
Bukhara	4 067,7	109,3
Jizzakh	2 209,6	106,6
Kashkadarya	5 002,9	108,4
Navoi	2 563,2	107,0
Namangan	4 256,2	109,9
Samarkand	6 577,5	108,0
Surkhandarya	4 832,3	110,2
Syrdarya	1 156,6	105,1
Tashkent	6 705,6	110,1
Fergana	5 838,3	107,7
Khorezm	2 939,7	108,0
Tashkent city	18 980,4	110,6

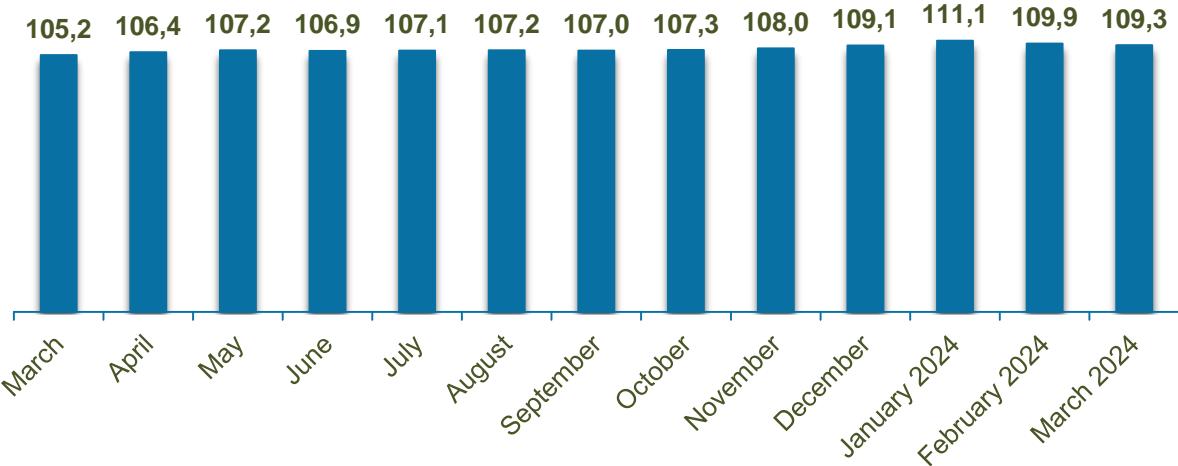
Compared with January-March 2023, significant growth rates in the period under review were noted in Tashkent (110.6%), Surkhandarya (110.2%) and Tashkent (110.1%) regions, which saw an increase in retail trade growth rates.

Dynamics of growth rates and retail trade turnover, billion soums (for January-February)



Over the past five years (2020 – 2024), high growth rates of retail trade turnover were noted in 2021 and this figure amounted to 110.2%.

Retail trade growth rates from March to December 2023 and for January-March 2024 (in %)



In January-March 2024, the growth rate of retail turnover amounted to **109.3 %**.

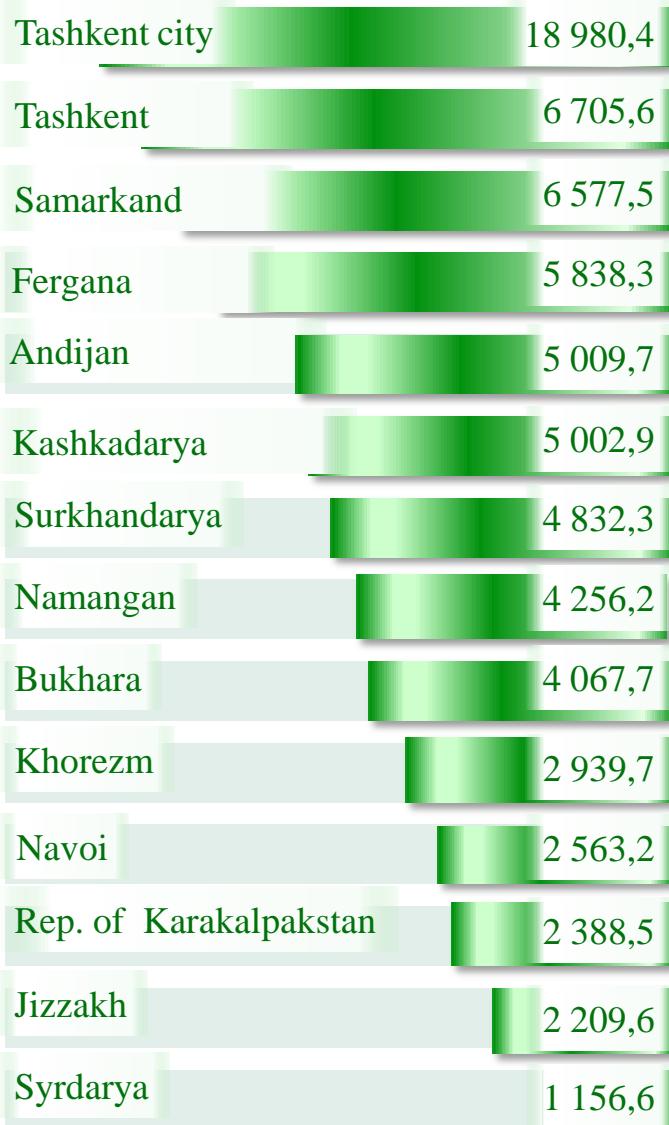


In the structure of retail trade turnover, a significant share in January-March 2024 was recorded in Tashkent city, which is 26.2%, or 18 980.4 billion soums.

The smallest share was recorded at 1.6%, or 1 156.6 billion soums, which was observed in the Syrdarya region.

Compared with the corresponding period of 2023, an increase in retail trade growth rates was noted in all regions during the period under review.

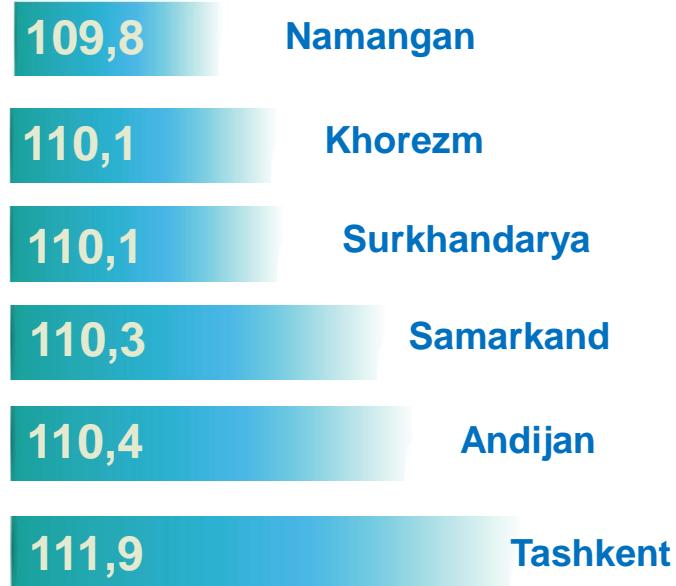
Volume, in billion soums





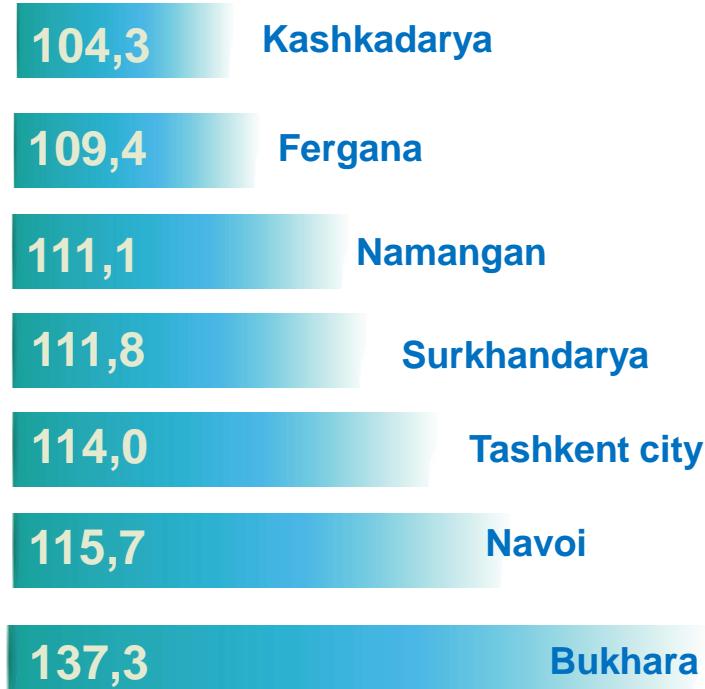
Regions with the highest growth rates of small businesses and private entrepreneurship (in %)

The retail trade turnover of small businesses and private entrepreneurship, according to statistical calculations, in January-March 2024 amounted to 60 426.1 billion soums and, compared with the same period in 2023, increased by 9.3%. The share of this sector in the republic in retail trade turnover reached 83.3%.

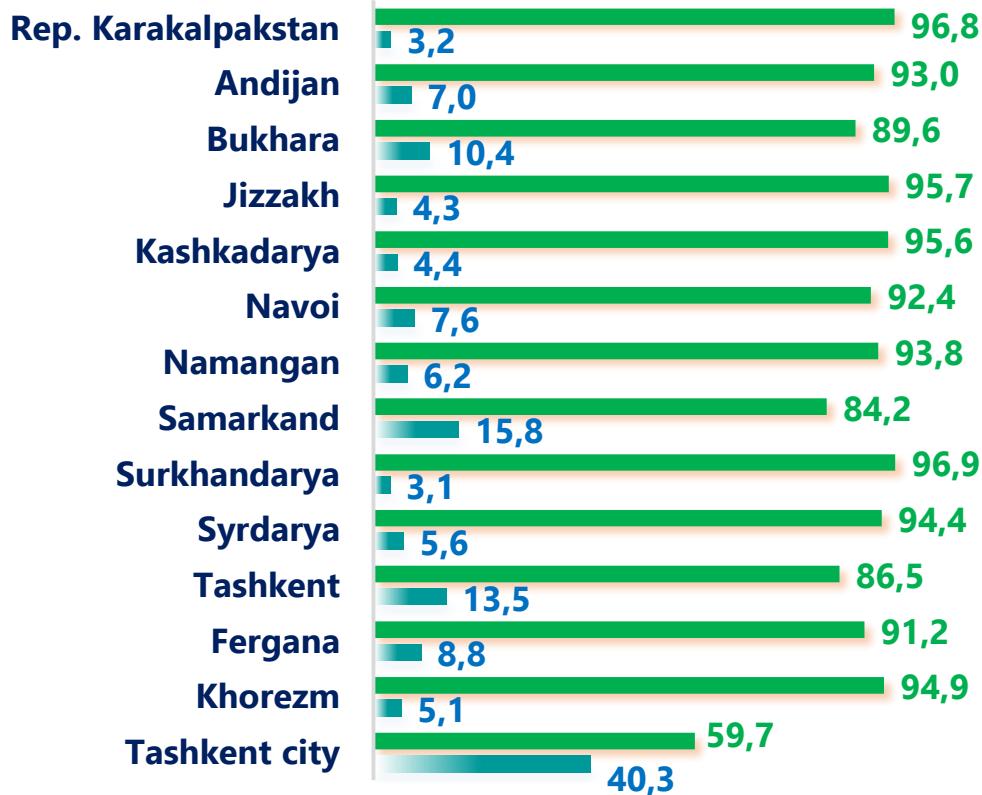


Regions with the highest growth rates of large enterprises (in %)

In the structure of retail trade turnover, the volume of trade turnover of large enterprises in January-March 2024, compared with the corresponding period in 2023, increased by 10.0% and reached 12 102.1 billion soums, which is 16.7% of its total volume.



SHARE OF LARGE ENTERPRISES, SMALL BUSINESSES AND PRIVATE ENTREPRENEURSHIP IN RETAIL TRADE TURNOVER (in %)



 Large enterprises

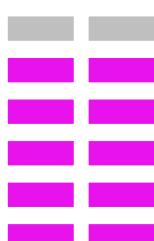
 Small business and private entrepreneurship

The share of small business and private entrepreneurship, compared with other regions in January-March 2024, was highest in Surkhandarya (96.9%), the Republic of Karakalpakstan (96.8%) and Jizzakh (95.7%) regions. In the structure of retail trade turnover, the share of turnover of large enterprises amounted to 16.7% of total sales, their main share was observed in Tashkent city (40.3%), Samarkand (15.8%), Tashkent (13.5%) and Bukhara (10.4%) regions.

16,7 %



83,3 %



 Large enterprises

 Small business and private entrepreneurship



Information by region, *in thousand soums*Rep. of
Karakalpakstan

1 190,8

Fergana

1 434,3

Andijan

1 472,7

Khorezm

1 470,5

Bukhara

1 986,8

Tashkent city

6 223,9

Jizzakh

1 462,4

Kashkadarya

1 401,8

Navoi

2 378,6

Namangan

1 385,0

Samarkand

1 559,4

Surkhandarya

1 675,3

Syrdarya

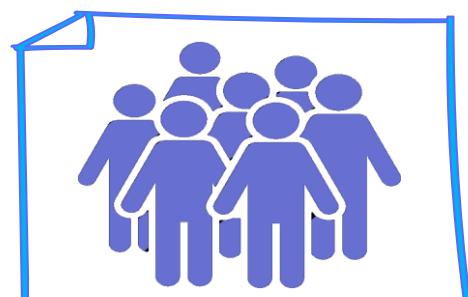
1 262,7

Tashkent

2 192,2

Retail trade turnover per capita in the republic for January-March 2024 averaged 1 966.5 thousand soums (compared to the same period in 2023, it increased by 107.0%).

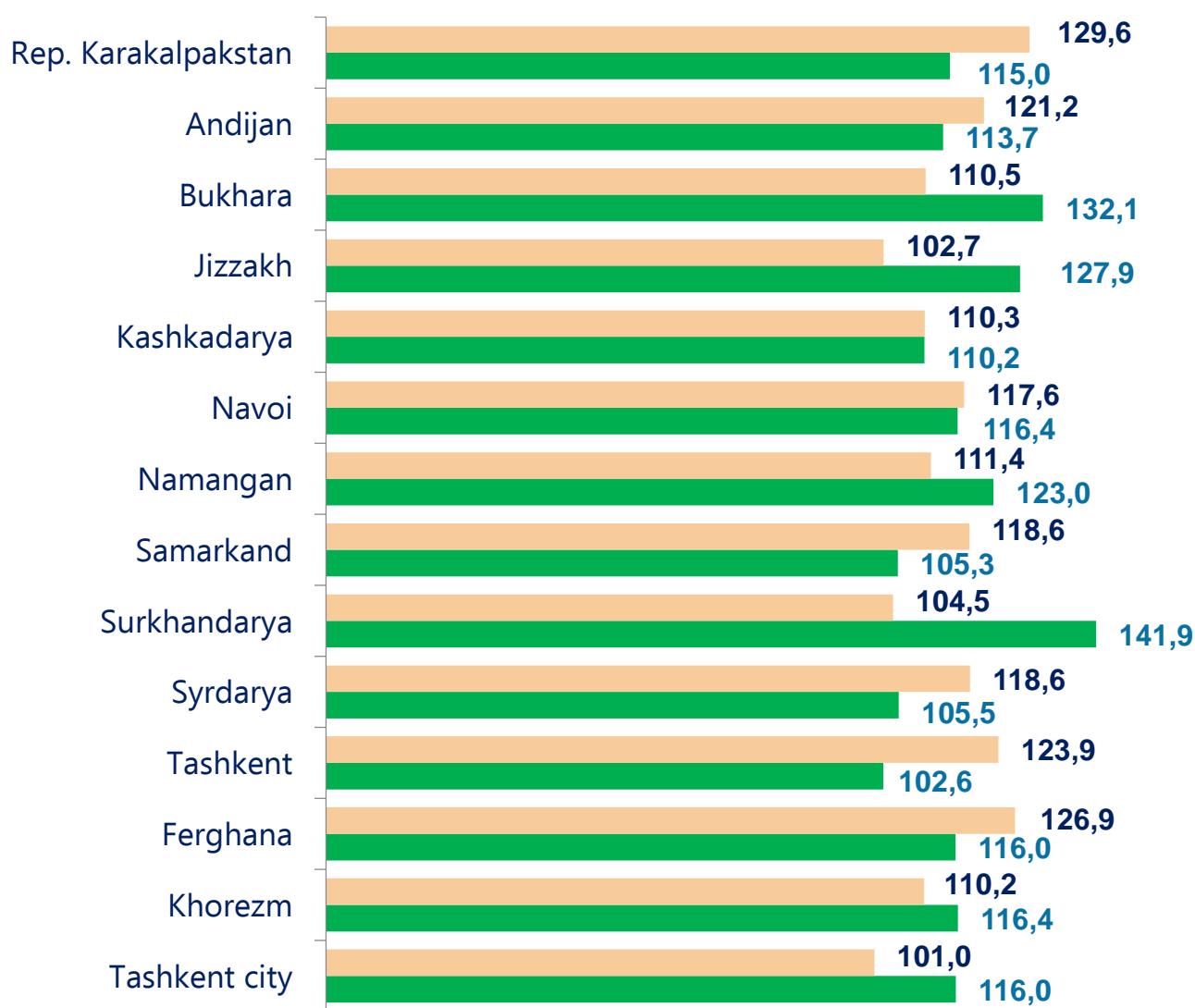
The highest volume, compared with other regions, was recorded in Tashkent (6 223.9 thousand soums), Navoi (2 378.6 thousand soums) and Tashkent (2 192.2 thousand soums) regions.



Unorganized trade turnover is also taken into account when compiling domestic trade indicators. This includes the volume of sales made by individuals in the dehkan (food) market, as well as in the markets for livestock, poultry and other animals. Unorganized trade includes agricultural products grown by individuals (farmers) on their own farms.



Growth rates of unorganized trade turnover by region (for January-March 2024, in %)



Dehkan markets



Livestock markets

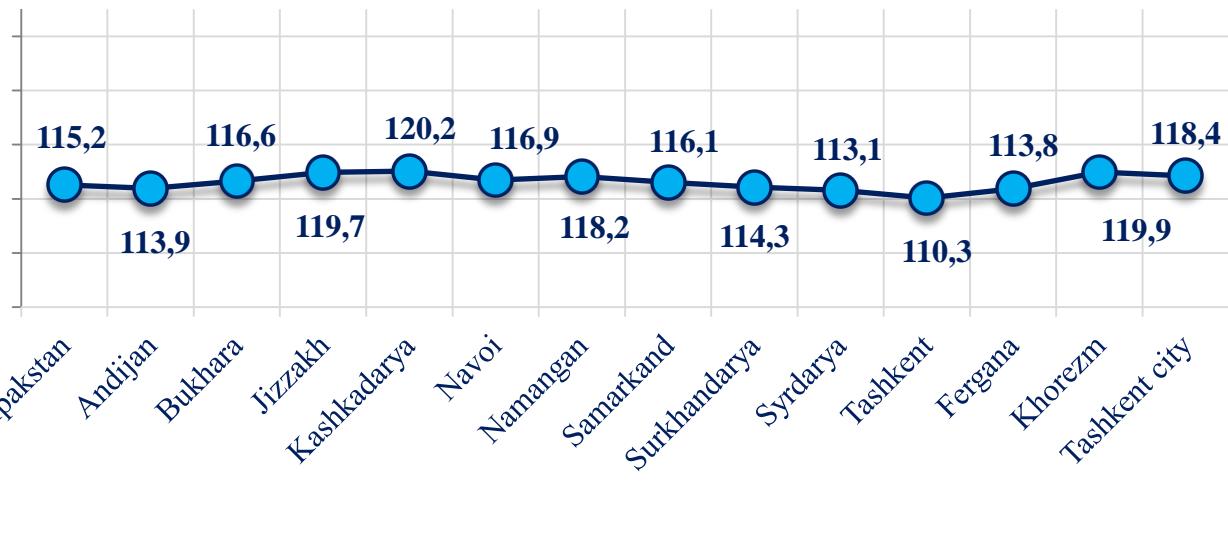
Dehkan (food) market - a property complex operating on a permanent or temporary basis in places intended to create the necessary conditions for the retail purchase and sale of a wide range of food agricultural products and their processed products using shopping arcades, retail locations and stationary retail outlets (including retail pavilions).

	Total, billion soums	By January-March 2023, in%
Republic of Uzbekistan	7 800,0	116,1
Republic of Karakalpakstan	330,3	119,9
<i>regions:</i>		
Andijan	774,7	118,2
Bukhara	495,4	119,7
Jizzakh	564,9	113,8
Kashkadarya	669,1	110,3
Navoi	167,6	116,9
Namangan	633,3	116,1
Samarkand	733,4	113,9
Surkhandarya	1 043,9	118,4
Syrdarya	126,9	114,3
Tashkent	646,7	116,6
Fergana	523,8	120,2
Khorezm	525,5	113,1
Tashkent city	564,5	115,2

* – this volume does not include the turnover of individual entrepreneurs and legal entities;

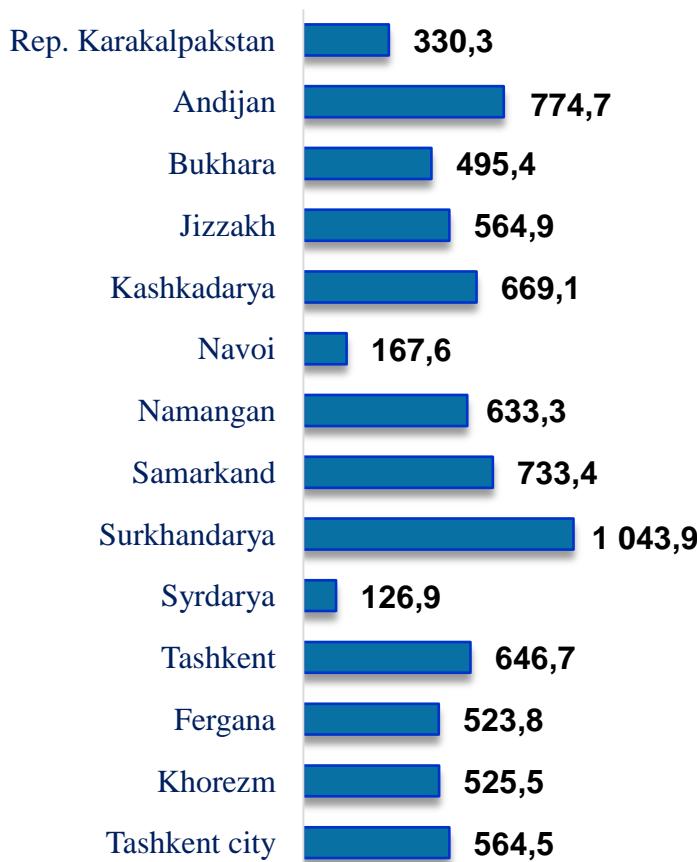
– sales of agricultural and livestock (poultry) products produced by individuals (farmers) on their subsidiary plots are taken into account.

Growth rates of unorganized trade turnover by region
(for January-March 2024, in %)



**Volume of unorganized trade turnover
by region**

(for January-March 2024, in billion soums)



According to preliminary data from a survey of individuals, the turnover of unorganized trade in January-March 2024 amounted to 7 800.0 billion soums and, compared to the same period in 2023, it increased by 116.1%. Including trade turnover in dehkan markets amounted to 3 724.8 billion soums (an increase was 118.5%), trade turnover in livestock markets was recorded at 4 075.3 billion soums (a decrease was 113.9%).

In January-March 2024, a survey of individuals engaged in the sale of agricultural products (grown on private plots) was conducted in all regions of the republic, as a result of which the turnover of this type of trade amounted to 3 724.8 billion soums. High sales of fresh agricultural goods reached 1 683.0 billion soums.

**Turnover and share of agricultural products
in unorganized trade**

Fresh agricultural products 1 683,0 billion soums  45,2 %	Bread and bakery products 456,6 billion soums  12,3 %	Cereals (mash, beans, peas, rice, etc.) 380,0 billion soums  10,2 %
Poultry meat 188,2 billion soums  5,1 %	Dried agricultural household goods (including nuts, almonds, pistachios, etc.) 185,9 billion soums  5,0 %	Eggs 138,0 billion soums  3,7 %
Spices 136,3 billion soums  3,7 %	Milk and dairy products (including cheese and feta cheese) 143,6 billion soums  3,9 %	Different feeds for livestock and bird 99,0 billion soums  2,7 %
Pickles 112,3 billion soums  3,0 %	Flowers, seedlings and seedlings (ornamental and agricultural) 53,4 billion soums  1,4 %	Non-food products 148,4 billion soums  4,0 %

In January-March 2024, a survey of individuals involved in the sale of poultry and livestock (kept on private farms) was conducted in all regions of the republic, as a result of which the turnover of this type of trade amounted to 4 075.3 billion soums. Sales of livestock of different ages reached 3 266.8 billion soums, sheep and goats - 680.3 billion soums, horses - 112.9 billion soums, birds - 15.2 billion soums.

Turnover and share of livestock and poultry in unorganized trade

Cattle over two years old 1 914,9 billion soums  47,0 %	Young animals from one year to two years 789,4 billion soums  19,4 %	Young to one of the year 562,4 billion soums  13,8 %
Sheeps 586,7 billion soums  14,4 %	Horses 112,9 billion soums  2,8 %	Goats 93,7 billion soums  2,3 %
Turkeys, ducks, geese 8,5 billion soums  0,2 %	Chickens 5,7 billion soums  0,1 %	Rabbits 0,7 billion soums  0,02 %
Birds 0,3 billion soums  0,01 %	     	

TRADE TURNOVER OF FOOD ENTERPRISES

As of April 1, 2024, the number of commercial enterprises operating in the public catering sector amounted to 24 889 units, of which the number of large operating enterprises was 72 units, and the number of small enterprises and micro-firms reached 24 817.

	Total, billion soums	By January-March 2023, in%
Republic of Uzbekistan	3 649,2	109,8
Republic of Karakalpakstan	72,4	106,8
<i>regions:</i>		
Andijan	96,5	107,7
Bukhara	161,8	104,4
Jizzakh	78,5	107,3
Kashkadarya	143,3	108,3
Navoi	104,6	101,6
Namangan	101,0	104,3
Samarkand	249,7	103,5
Surkhandarya	119,4	108,7
Syrdarya	35,1	105,7
Tashkent	323,2	107,2
Fergana	149,6	105,8
Khorezm	87,9	108,4
Tashkent city	1 926,1	114,1

In January-March 2024, the turnover of public catering enterprises amounted to 3 649.2 billion soums and increased, compared to the same period in 2023, by 109.8%, of which 74.4% of trade turnover accounted for small businesses.

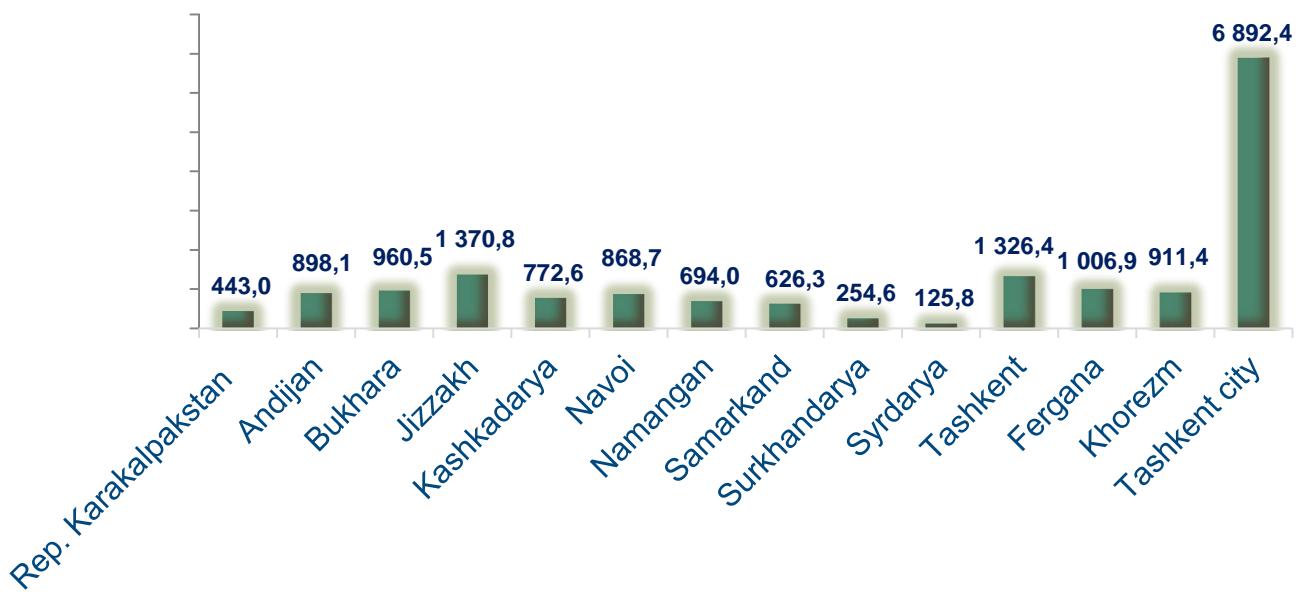
Turnover of wholesale and retail trade in motor vehicles and their accessories

(information by region)

	Volume, billion soums	Share, in %
Republic of Uzbekistan	17 151,5	100,0
Republic of Karakalpakstan	443,0	2,6
<i>regions:</i>		
Andijan	898,1	5,2
Bukhara	960,5	5,6
Jizzakh	1 370,8	8,0
Kashkadarya	772,6	4,5
Navoi	868,7	5,1
Namangan	694,0	4,0
Samarkand	626,3	3,7
Surkhandarya	254,6	1,5
Syrdarya	125,8	0,7
Tashkent	1 326,4	7,7
Fergana	1 006,9	5,9
Khorezm	911,4	5,3
Tashkent city	6 892,4	40,2

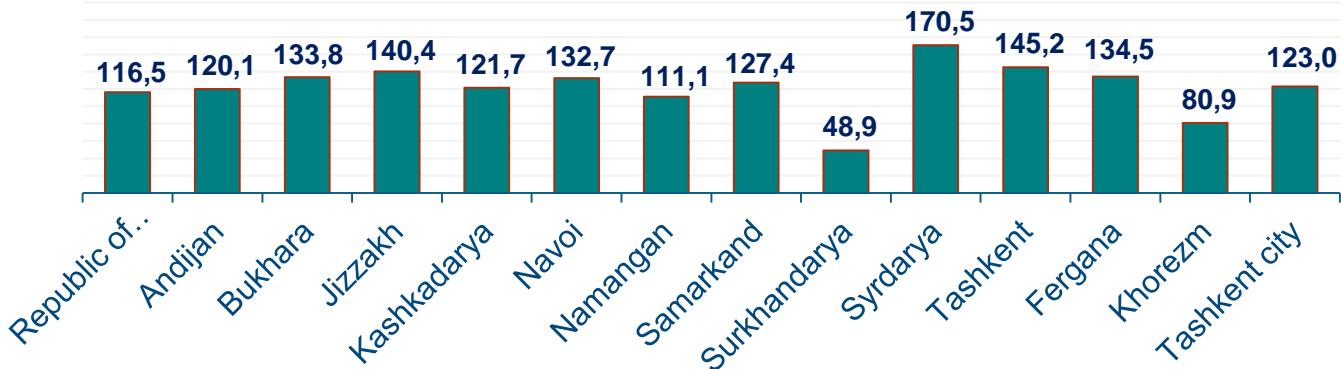
The highest volumes, compared to other regions, were recorded in Tashkent city (6 892.4 billion soums), Jizzakh (1 370.8 billion soums) and Tashkent (1 326.4 billion soums) regions.

Turnover of wholesale and retail trade in motor vehicles and their accessories (in billion soums)



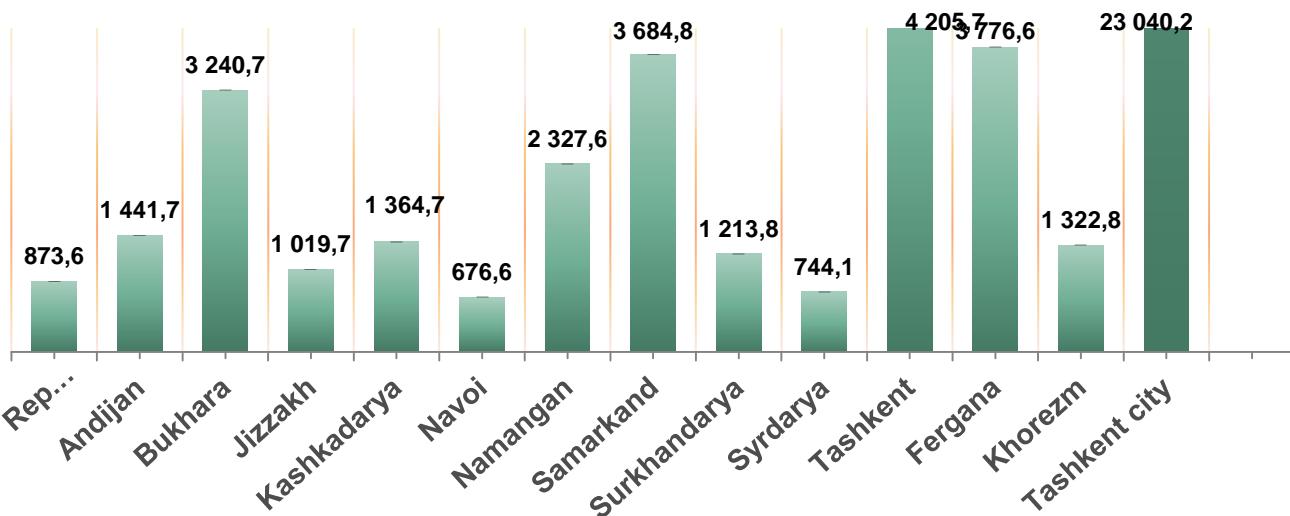
The turnover of wholesale and retail trade in motor vehicles and their accessories (except for the maintenance and repair of motor vehicles) for January-March 2024 amounted to 17 151.5 billion soums and increased, compared to the same period in 2023, by 20.6%. Also, the turnover of large enterprises amounted to 6 991.4 billion soums (growth rate - 114.1%), and small businesses and private entrepreneurship – 10 160.0 billion soums (growth rate - 125.5%).

Growth rate of turnover of wholesale and retail trade in motor vehicles and their accessories (in %)



Wholesale turnover is the cost of goods purchased externally for the purpose of resale and actually shipped without modification to third-party organizations and individual entrepreneurs for use in business activities or for their own use (processing), regardless of whether payment has been made for these goods or not.

Wholesale trade turnover by the republic, billion soums



According to preliminary data, in January-March 2024, the volume of wholesale trade turnover reached 61 925.6 billion soums and, compared to the same period in 2023, increased by 12.8%.

Share and volume of trade turnover

Large enterprises
28,9 % **17 881,8 billion soums**

Micro-firms and small enterprises
71,1 % **44 043,8 billion soums**

The turnover of wholesale trade of small businesses, according to statistical calculations, amounted to 44 043.8 billion soums and, compared to the corresponding period in 2023, increased by 110.9%. The share of this sector in the wholesale trade turnover in the republic amounted to 71.1%.

VOLUME AND GROWTH RATES OF LARGE ENTERPRISES AND SMALL BUSINESSES IN WHOLESALE TRADE TURNOVER

As of April 1, 2024, the number of commercial enterprises operating in the field of wholesale trade was 48 804 units, of which the number of large operating enterprises was 309, small enterprises and micro-firms were 48 495.

In January-March 2024, the highest growth rates of wholesale trade turnover of large enterprises, compared to the same period in 2023, were observed in Fergana (3.7 times), Samarkand (1.5 times) regions and the Republic of Karakalpakstan (in 2.3 times).

	Total, billion soums	By January-March 2024, in%
Republic of Uzbekistan	61 925,6	112,8
Republic of Karakalpakstan	873,6	118,4
<i>regions:</i>		
Andijan	1 441,7	112,6
Bukhara	3 240,7	116,3
Jizzakh	1 019,7	103,0
Kashkadarya	1 364,7	108,7
Navoi	676,6	108,4
Namangan	2 327,6	109,3
Samarkand	3 684,8	122,2
Surkhandarya	1 213,8	106,4
Syrdarya	744,1	107,4
Tashkent	6 013,4	107,7
Fergana	3 776,6	118,4
Khorezm	1 322,8	108,5
Tashkent city	34 225,6	112,3