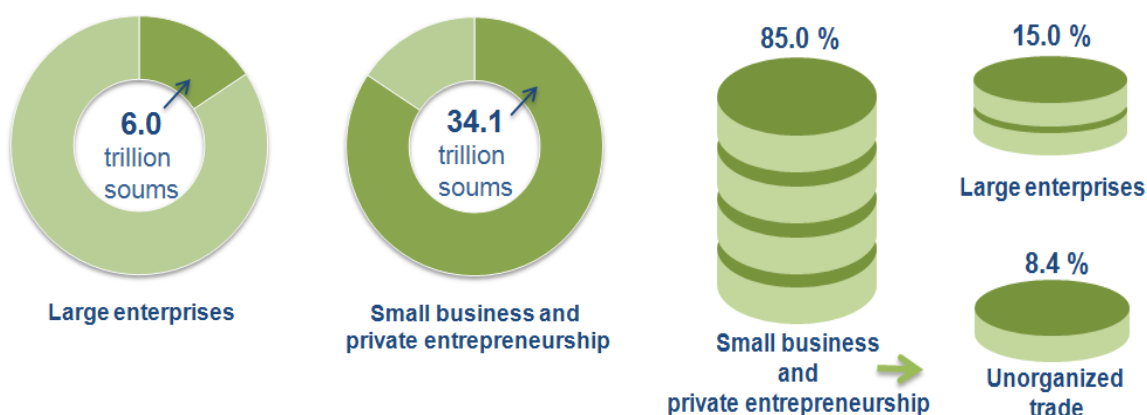


XII. CONSUMER MARKET

Retail trade. In January-March 2020, the volume of retail trade turnover amounted to 40 127.4 billion soums, or increased by 3.8% compared to the same period in 2019. The retail trade turnover of large enterprises increased by 5.6% and amounted to 6 022.7 billion soums, the share of retail trade - 15.0%.

According to statistical calculations, the retail trade turnover of small businesses and private entrepreneurship reached 34 104.6 billion soums and, compared to the same period in 2019, increased by 3.5%. The share of this sector in the republic in the retail trade turnover reached 85.0%.

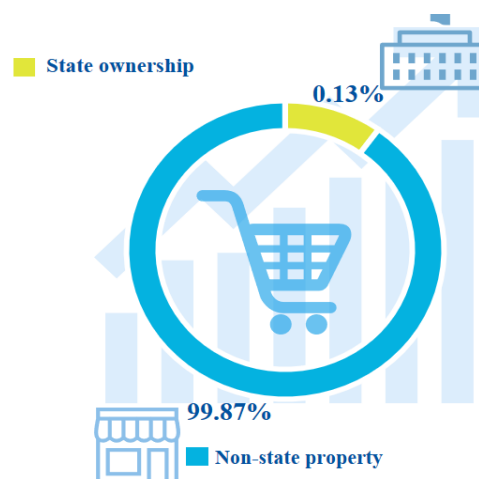


The share of retail turnover by ownership in the Republic of Uzbekistan (January-March 2020)

The structure of retail trade turnover by state and non-state sectors for January-March 2020 is characterized by the data presented below.

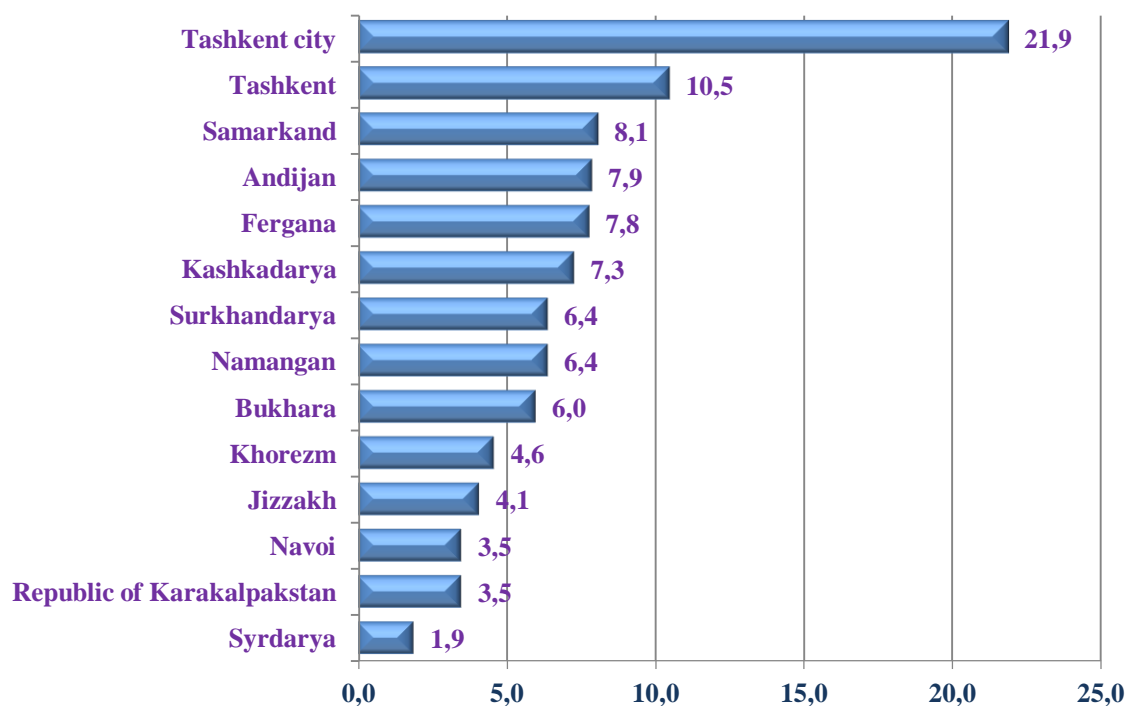
State ownership - 52.3 billion soums, the share of the total volume amounted to 0.13%.

Non-state property – 40 075.1 billion soums, the share of the total volume amounted to 99.87%.



The highest share in the total retail turnover was noted in the city of Tashkent and it amounted to 21.9%, Tashkent - 10.5%, Samarkand - 8.1%, Andijan - 7.9% and Fergana - 7.8% regions. The lowest share was recorded in the Syrdarya region - 1.9%, the Republic of Karakalpakstan - 3.5% and the Navoi region - 3.5%.

Share according to the results of retail trade turnover by territories, %
(January-March 2020)



In January-March 2020, the growth rate of retail trade turnover in large trading enterprises amounted to 105.6%. The largest increase was noted in Kashkadarya (by 2.3 times), Samarkand (by 161.5%), Jizzakh (by 124.1%) regions.

The volume of retail trade turnover of catering enterprises amounted to 1 060.8 billion soums, or decreased by 4.3%. The share of the turnover of catering enterprises in the total volume of retail trade turnover reached 2.6%.

The highest share in the total volume of public catering was noted in Tashkent city and amounted to 44.1%, Tashkent region - 9.7%, Samarkand region - 7.4%, Bukhara region - 7.2%, and the lowest specific weight - in Syrdarya region - 1.1%, Khorezm region - 2.0% and Jizzakh region - 2.5%.

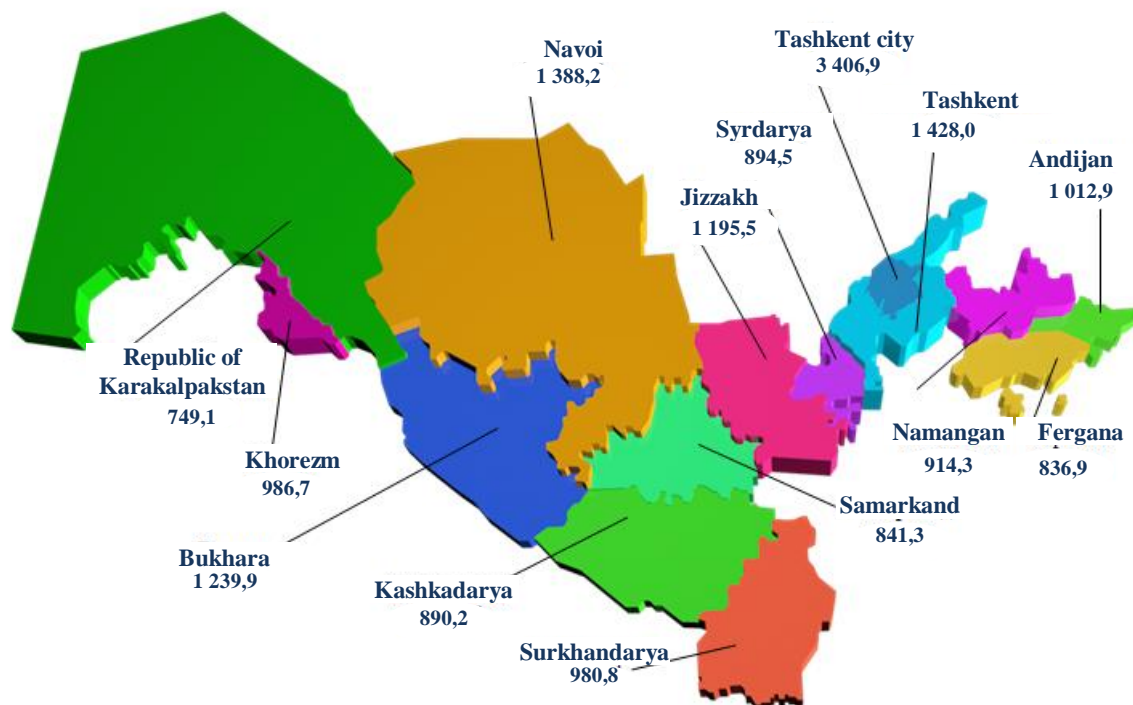
Retail turnover

(January-March 2020, including catering)

	<i>Total</i>		<i>Per capita</i>	
	<i>billion soums</i>	<i>as% of January-March 2019</i>	<i>thousand soums</i>	<i>as% of January-March 2019</i>
Republic of Uzbekistan	40 127.4	103.8	1 181.2	101.8
Republic of Karakalpakstan	1 424.0	101.1	749.1	99.6
<i>regions:</i>				
Andijan	3 174.1	101.6	1 012.9	99.6
Bukhara	2 388.6	103.2	1 239.9	101.7
Jizzakh	1 656.1	106.1	1 195.5	103.8
Kashkadarya	2 926.0	105.5	890.2	103.3
Navoi	1 386.5	101.9	1 388.2	100.1
Namangan	2 575.1	105.2	914.3	103.0
Samarkand	3 268.3	110.8	841.3	108.5
Surkhandarya	2 584.2	103.1	980.8	100.7
Syrdarya	758.5	101.3	894.5	99.3
Tashkent	4 207.9	102.1	1 428.0	100.5
Fergana	3 146.1	102.4	836.9	100.5
Khorezm	1 844.4	101.3	986.7	99.7
Tashkent city	8 787.4	103.8	3 406.9	101.3

Retail trade turnover, including the turnover of catering enterprises, per capita increased by 1.8% and amounted to 1 181.2 thousand soums (in January-March 2019 – 1 021.0 thousand soums). The highest retail trade turnover per capita was noted in Tashkent city (3 406.9 thousand soums), Tashkent (1 428.0 thousand soums) and Navoi (1 388.2 thousand soums) regions, the lowest - in the Republic of Karakalpakstan (749.1 thousand soums), Fergana (836.9 thousand soums) and Samarkand (841.3 thousand soums) regions.

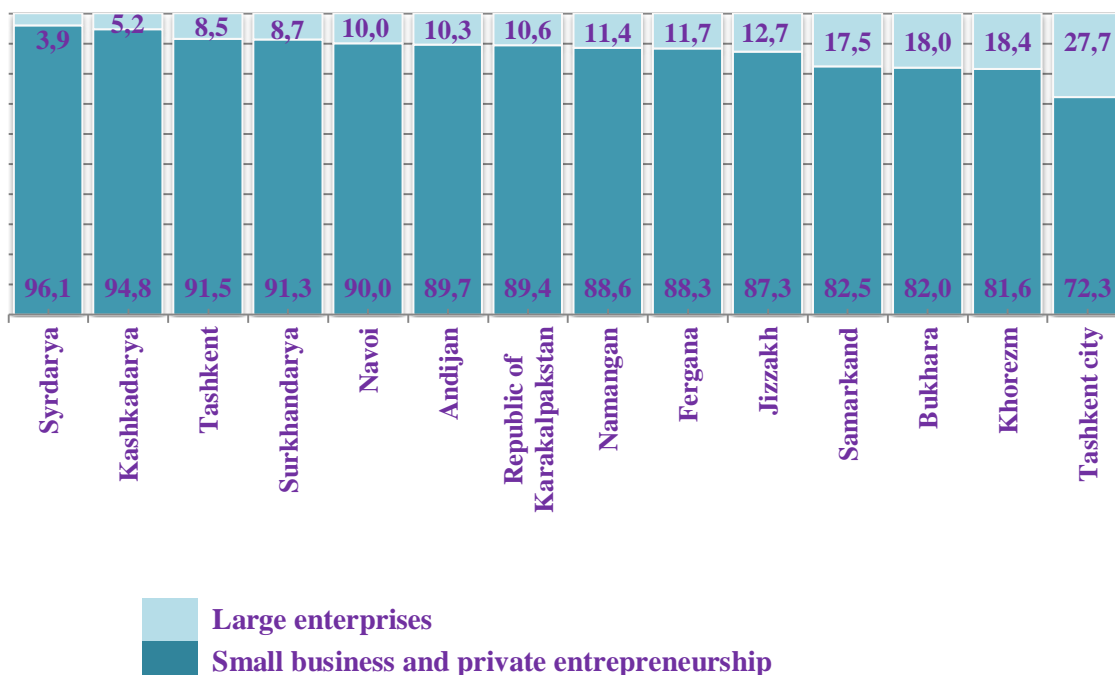
Retail trade turnover per capita
(January-March 2020, thousand soums)



In January-March 2020, in the structure of retail trade turnover, the share of trade turnover of public catering enterprises amounted to 2.6%, reaching 1 060.8 billion soums and decreased by 4.3% compared to the same period in 2019. Of these, 83.7% of the turnover accounted for by small businesses.

In the structure of trade turnover of public catering enterprises, the share of trade turnover of large enterprises is 16.3% of total sales, the main share of large enterprises was observed in the city of Tashkent (22.7%), Tashkent (26.1%) and Samarkand (16.5%) regions.

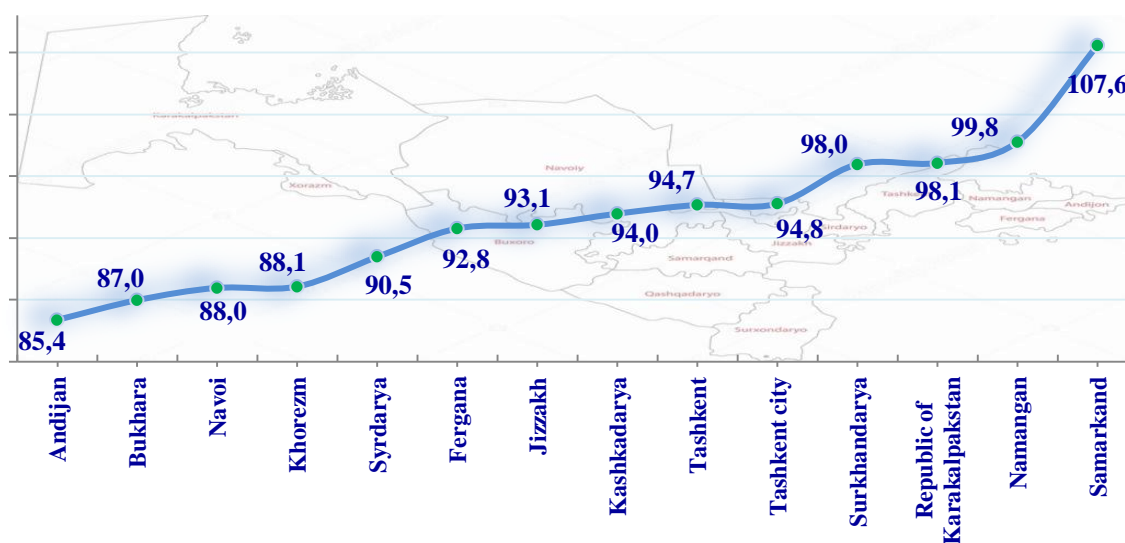
The share of large enterprises, small businesses and private entrepreneurship
in retail turnover, %
(January-March 2020)

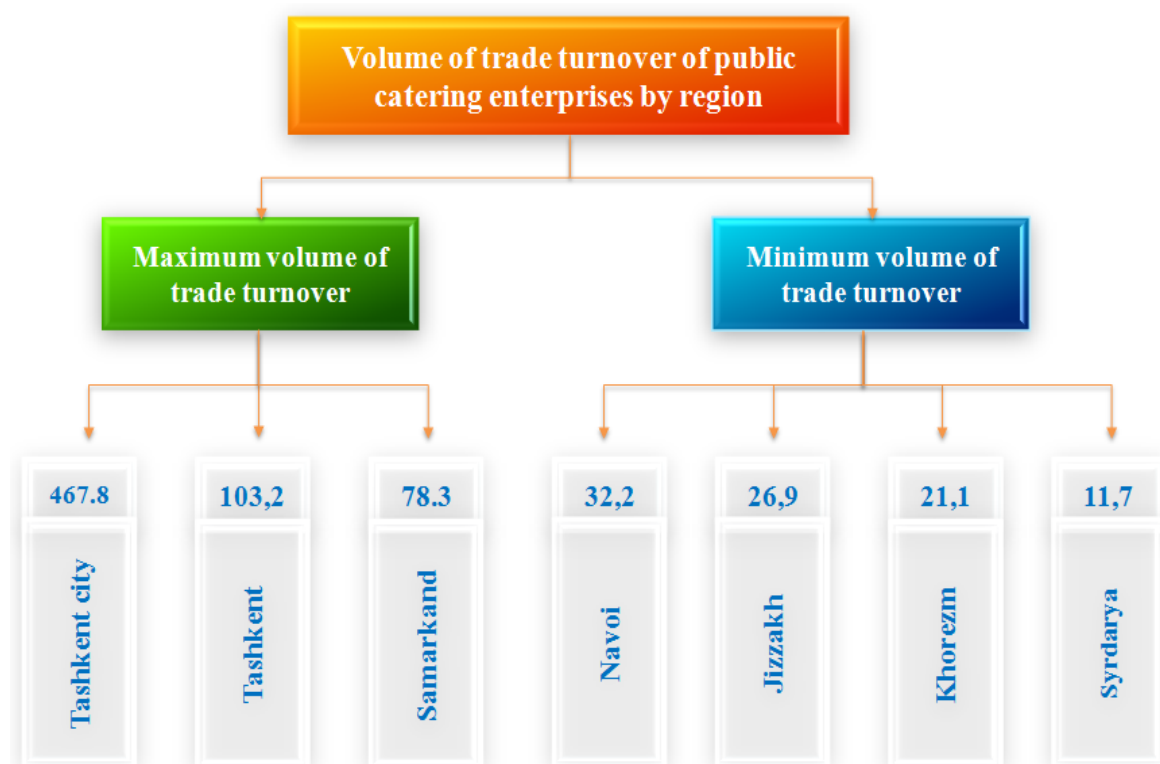


Catering turnover

In January-March 2020, in the structure of retail trade turnover, the share of trade turnover of public catering enterprises amounted to 2.6%, reaching 1 060.8 billion soums and decreased by 4.3% compared to the same period in 2019. Of these, 83.7% of the turnover accounted for by small businesses.

The growth rate of public catering enterprises by region, %





The largest volume of trade turnover of public catering enterprises is in the city of Tashkent (44.1% of the total turnover of the republic). A relatively high volume was observed in Tashkent (9.7%), Samarkand (7.4%), Bukhara (7.2%) regions.

Wholesale trade. In January-March 2020, the volume of wholesale trade amounted to 19 329.2 billion soums, or increased by 0.5% compared with the same period in 2019. The wholesale trade turnover of large enterprises increased by 1.1% and amounted to 4 995.3 billion soums, the share of wholesale trade - 25.8%.

Despite an increase in the total volume of wholesale turnover of large enterprises, compared with the same period in 2019, its increase is noted in some regions. In particular, a decrease in growth rates was observed in all regions, except for Andijan, Surkhandarya regions and Tashkent city.

The turnover of small enterprises and micro-firms increased by 0.3% and reached 14 333.9 billion soums, the share of sales in the total turnover of wholesale trade amounted to 74.2%.

Wholesale Turnover
(January-March 2020)

	<i>Billion soums</i>	<i>Share, %</i>	<i>As % of January-March 2019</i>
Republic of Uzbekistan	19 329.2	100.0	100.5
Republic of Karakalpakstan	375.2	1.9	92.5
<i>regions:</i>			
Andijan	754.9	3.9	108.0
Bukhara	499.7	2.6	93.9
Jizzakh	440.6	2.3	86.8
Kashkadarya	544.3	2.8	75.0
Navoi	364.8	1.9	67.0
Namangan	480.0	2.5	78.3
Samarkand	1 389.9	7.2	94.8
Surkhandarya	640.8	3.3	105.3
Syrdarya	316.9	1.6	83.0
Tashkent	1 839.9	9.5	98.9
Fergana	1 259.5	6.5	98.0
Khorezm	380.6	2.0	71.1
Tashkent city	10 042.0	52.0	109.4

Volume of wholesale trade turnover by regions
(January-March 2020)

	<i>Total (billion soums)</i>	<i>Compared to January- March 2019. %</i>	<i>Large enterprises (billion soums)</i>	<i>Compared to January- March 2019. %</i>	<i>Small business (billion soums)</i>	<i>Compare d to January- March 2019. %</i>
Republic of Uzbekistan	19 329.2	100.5	4 995.3	101.1	14 333.9	100.3
Republic of Karakalpakstan	375.2	92.5	109.3	79.3	265.9	99.3
<i>regions:</i>						
Andijan	754.9	108.0	286.6	129.3	468.4	98.1
Bukhara	499.7	93.9	92.1	67.5	407.5	103.0
Jizzakh	440.6	86.8	132.0	67.4	308.6	99.0
Kashkadarya	544.3	75.0	99.7	33.8	444.7	103.2
Navoi	364.8	67.0	106.0	36.7	258.9	101.0
Namangan	480.0	78.3	178.5	56.5	301.5	101.6
Samarkand	1 389.9	94.8	351.8	78.9	1 038.1	101.8
Surkhandarya	640.8	105.3	223.2	115.0	417.6	100.8
Syrdarya	316.9	83.0	66.1	48.7	250.9	101.9
Tashkent	1 839.9	98.9	964.1	95.4	875.8	103.0
Fergana	1 259.5	98.0	219.0	88.3	1 040.5	100.3
Khorezm	380.6	71.1	90.7	37.7	289.9	98.4
Tashkent city	10 042.0	109.4	2 076.3	194.4	7 965.7	98.2

Explanation of statistical indicators

Retail trade - activities in the field of trade, providing for the sale of goods individually or in small quantities for cash to the population for final consumption, those, represents the final stage in the movement of goods. When they move from the sphere of circulation to the sphere of personal or collective consumption;

Retail trade - the value of consumer goods sold to the public for cash or paid with plastic or credit cards, bank checks (which also counts as cash sale) regardless of the channels for selling goods;

Catering - the implementation of activities by legal entities, specializing in manufacturing, sales and organization of consumption of culinary products;

Catering turnover - reflects the proceeds from the sale of our own culinary products (dishes, culinary products and semi-finished products), as well as purchased goods without culinary processing (flour, Confectionery, Bakery), population for local consumption, as well as organizations and individual entrepreneurs for catering to various contingents of the population;

Inventory - the remains of goods, intended for subsequent sale, listed on the balance sheet of retailers;

Commodity structure of commodity circulation - composition of commodity circulation, the ratio between individual goods and product groups in the total turnover, which is reflected in total sales using a relative indicator - specific gravity (share) as a percentage of the total;

Wholesale trade - the sale of goods purchased by non-cash settlement for their use for commercial purposes or their own production and economic needs;

Consumer goods - goods and services, directly satisfying human needs, intended for final consumption (family or personal);

Industrial and technical products – products, intended for industrial consumption, includes raw materials, materials, fuel, accessories, Tools, cars, spare parts, semi-finished products, etc.;

Wholesale turnover - represents the proceeds from the sale of goods under concluded contracts in non-cash settlements for use for commercial purposes (further processing or sale) or own production and economic needs;

Inventory – goods, located in the sphere of commodity circulation or leftover goods, listed on the balance sheet of wholesale enterprises and intended for subsequent sale;