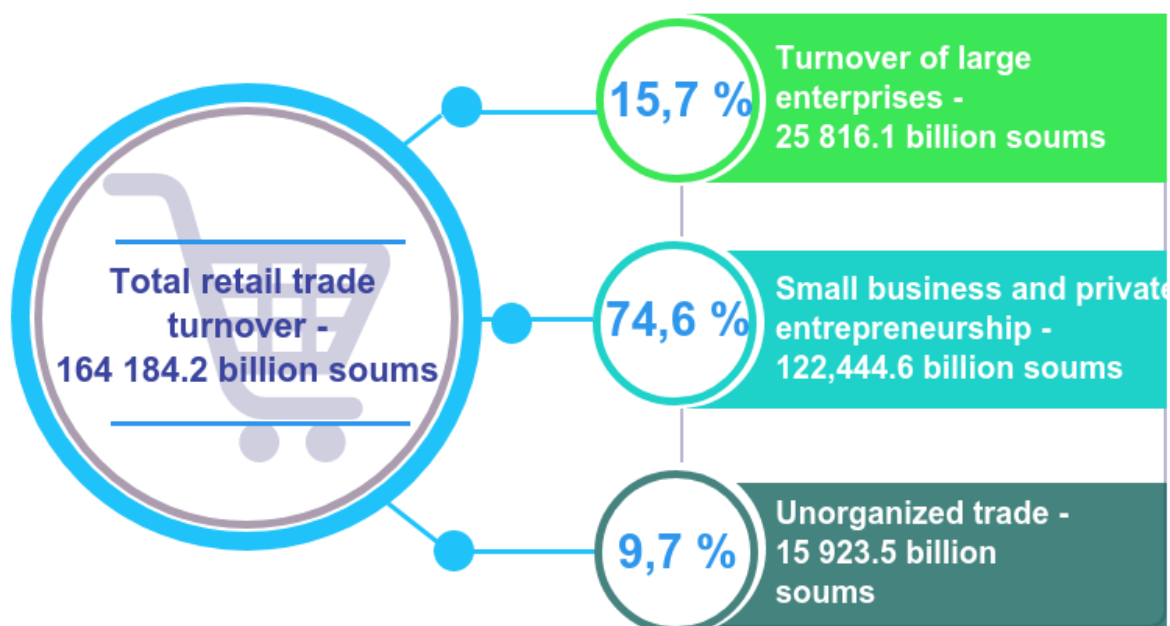


XII. CONSUMER MARKET

Retail. In January-December 2019, the volume of retail trade turnover amounted to 164 184.2 billion soums, or 107.9 % of the level of 2018. The retail trade turnover of large enterprises increased by 23.5 % and amounted to 25 816.1 billion soums, the share of retail trade - 15.7 %.

According to statistical calculations, the retail trade turnover of small businesses and private entrepreneurship reached 138 368.1 billion soums and, compared to 2018, increased by 5.4%. The share of this sector in the republic in the retail trade turnover reached 84.3%.

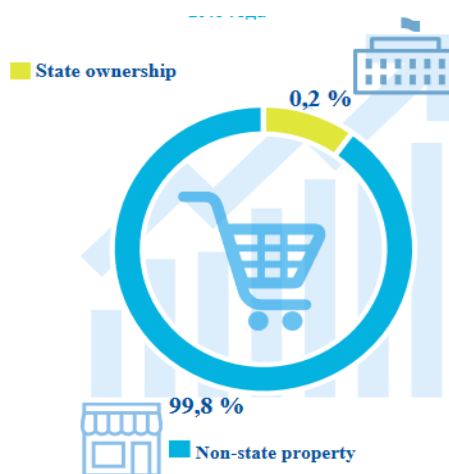


Share of retail trade turnover by form of ownership in the Republic of Uzbekistan (January-December 2019)

The structure of retail trade turnover by state and non-state sectors in January-December 2019 is characterized by the data presented below.

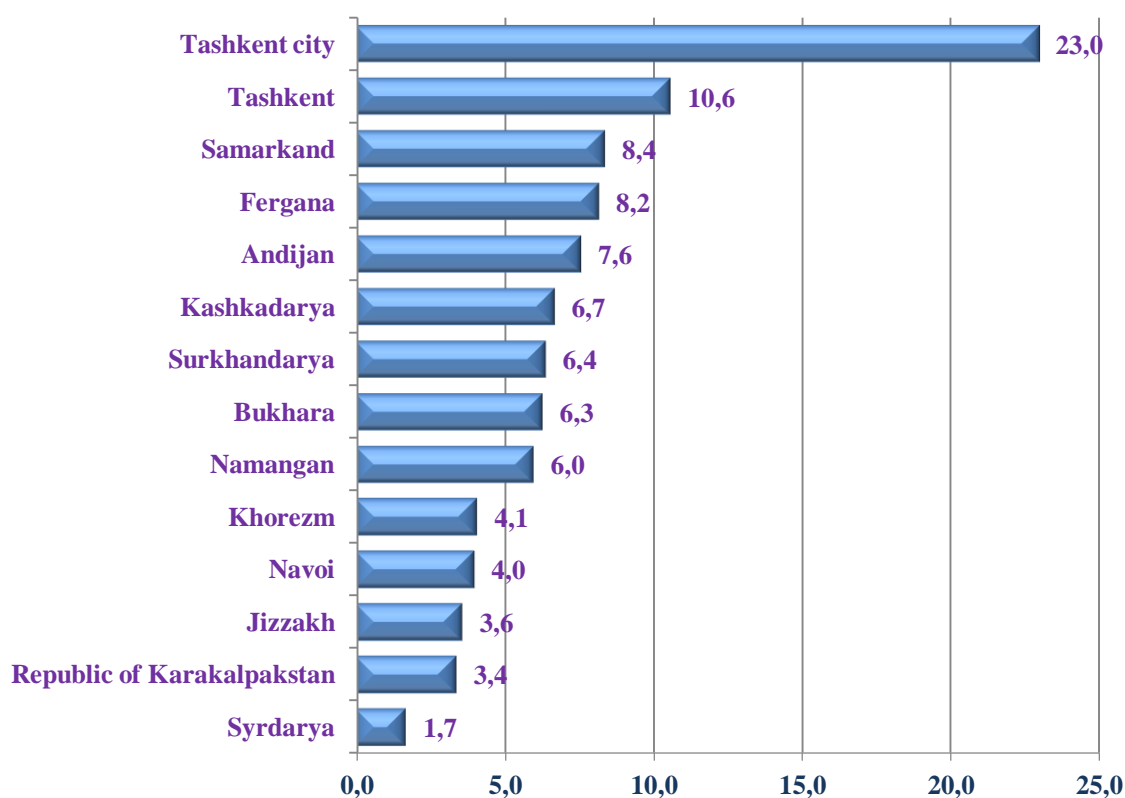
State ownership - 283.2 billion soums, the share of the total amounted to 0.2%.

Non-state property – 163 901.0 billion soums, the share of the total volume amounted to 99.8%.



The highest share in the total retail turnover was noted in Tashkent city and it amounted to 23.0%, Tashkent - 10.6%, Samarkand - 8.4%, Ferghana - 8.2% and Andijan - 7.6% regions . The lowest share was recorded in the Syrdarya region - 1.7%, the Republic of Karakalpakstan - 3.4% and the Jizzakh region - 3.6%.

Share of retail trade turnover by territories, %
(January-December 2019)



In January-December 2019, the growth rate of retail trade turnover at large trading enterprises amounted to 123.5%. The largest increase was noted in Surkhandarya (by 70.8%), Jizzakh (by 62.5%), Namangan (by 40.4%), Navoi (by 32.6%) regions and the city of Tashkent (by 34.7%).

The volume of retail trade turnover of catering enterprises amounted to 4 489.0 billion soums, or increased by 6.6%. The share of the turnover of catering enterprises in the total volume of retail trade turnover reached 2.7%.

The highest share in the total volume of public catering was noted in Tashkent city and it amounted to 41.7%, Tashkent region - 10.4%, Bukhara region - 7.1%, Samarkand region - 6.8%, and the lowest share - in Syrdarya region - 1.2%, Khorezm region - 2.0% and Jizzakh region - 2.5%.

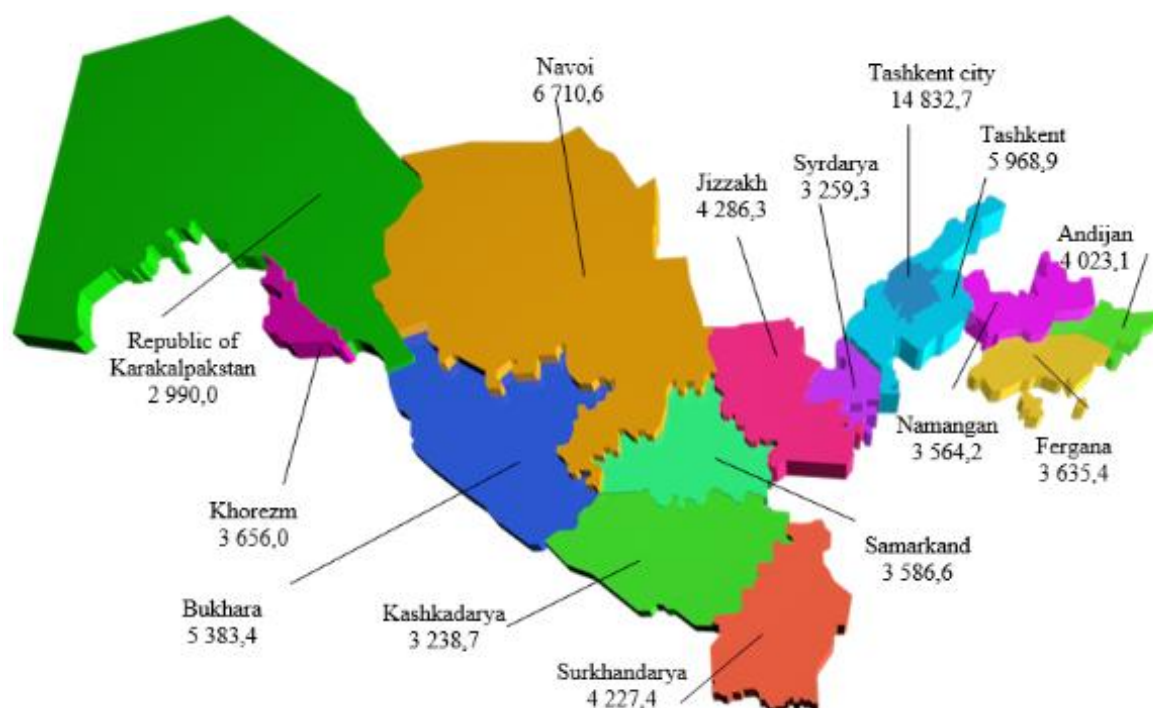
Retail turnover

(January-December 2019, including catering)

	<i>Total</i>		<i>Per capita</i>	
	<i>billion soums</i>	<i>% of 2018</i>	<i>thousand soums</i>	<i>% of 2018</i>
Republic of Uzbekistan	164 184,2	107,9	4 889,2	105,9
Republic of Karakalpakstan	5 633,4	110,8	2 990,0	109,1
<i>regions:</i>				
Andijan	12 460,2	106,5	4 023,1	104,6
Bukhara	10 279,7	107,4	5 383,4	105,7
Jizzakh	5 860,2	116,9	4 286,3	114,5
Kashkadarya	10 514,8	104,5	3 238,7	102,4
Navoi	6 632,1	107,4	6 710,6	105,5
Namangan	9 915,1	110,1	3 564,2	107,9
Samarkand	13 767,2	107,3	3 586,6	105,1
Surkhandarya	10 989,5	109,9	4 227,4	107,4
Syrdarya	2 731,9	107,4	3 259,3	105,5
Tashkent	17 428,7	107,2	5 968,9	105,8
Fergana	13 515,0	105,0	3 635,4	103,1
Khorezm	6 768,1	112,0	3 656,0	110,2
Tashkent city	37 688,5	107,6	14 832,7	105,4

Retail trade turnover, including the turnover of catering enterprises, per capita increased by 5.9% and amounted to 4 889.2 thousand soums (in 2018 – 4 041.6 thousand soums). The highest average per capita turnover was noted in Tashkent city (14 832.7 thousand soums), Navoi (6 710.6 thousand soums) and Tashkent regions (5 968.9 thousand soums), the lowest - in the Republic of Karakalpakstan (2 990.0 thousand soums), Kashkadarya (3 238.7 thousand soums) and Syrdarya (3 259.3 thousand soums) regions.

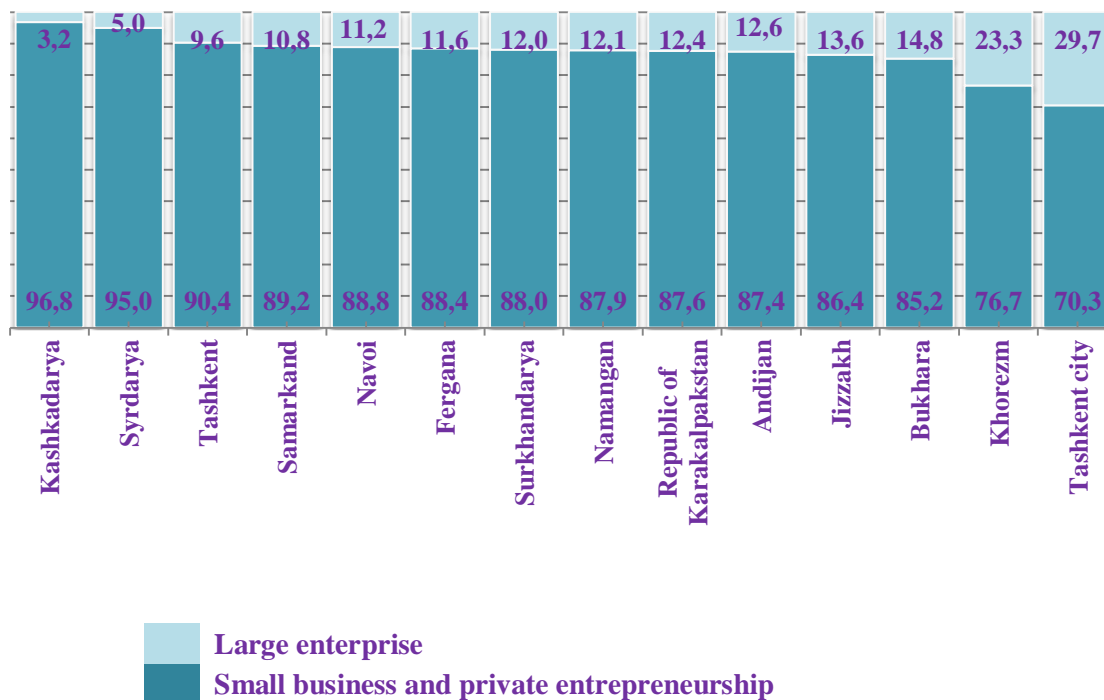
Average per capita retail turnover
(January-December 2019, thousand soums)



In January-December 2019, in the structure of retail trade turnover, the share of trade turnover of public catering enterprises amounted to 2.7%, reaching 4 489.0 billion soums and increasing by 6.6% compared to 2018. Of these, 83.5% of the turnover accounted for small businesses.

In the structure of trade turnover of public catering enterprises, the share of trade turnover of large enterprises is 16.5% of total sales, and the main share of large enterprises was observed in Tashkent city (25.4%), Tashkent (22.5%) and Surkhandarya (11.5%) regions.

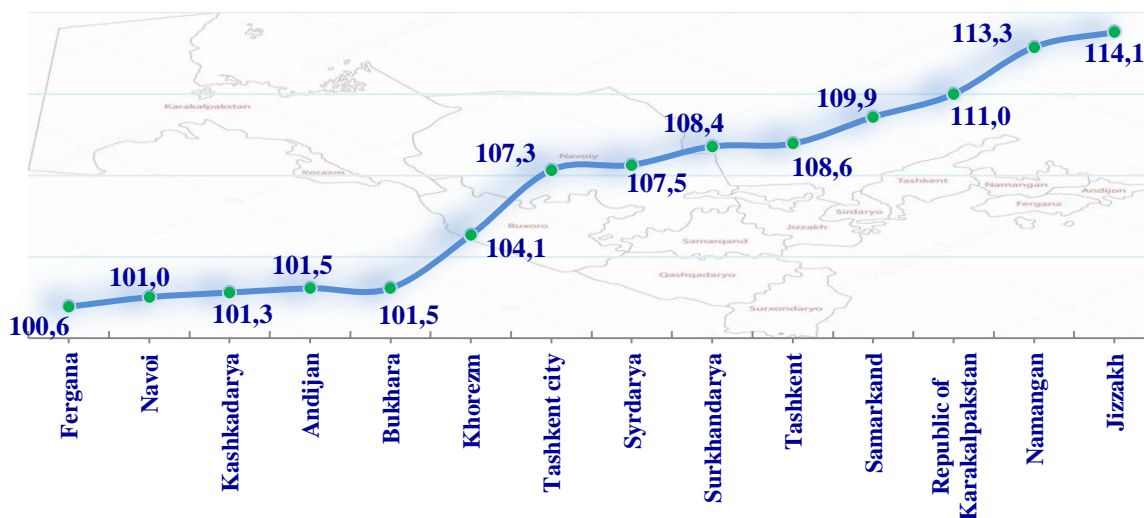
The share of large enterprises, small businesses and private entrepreneurship in retail turnover, %
(January-December 2019)

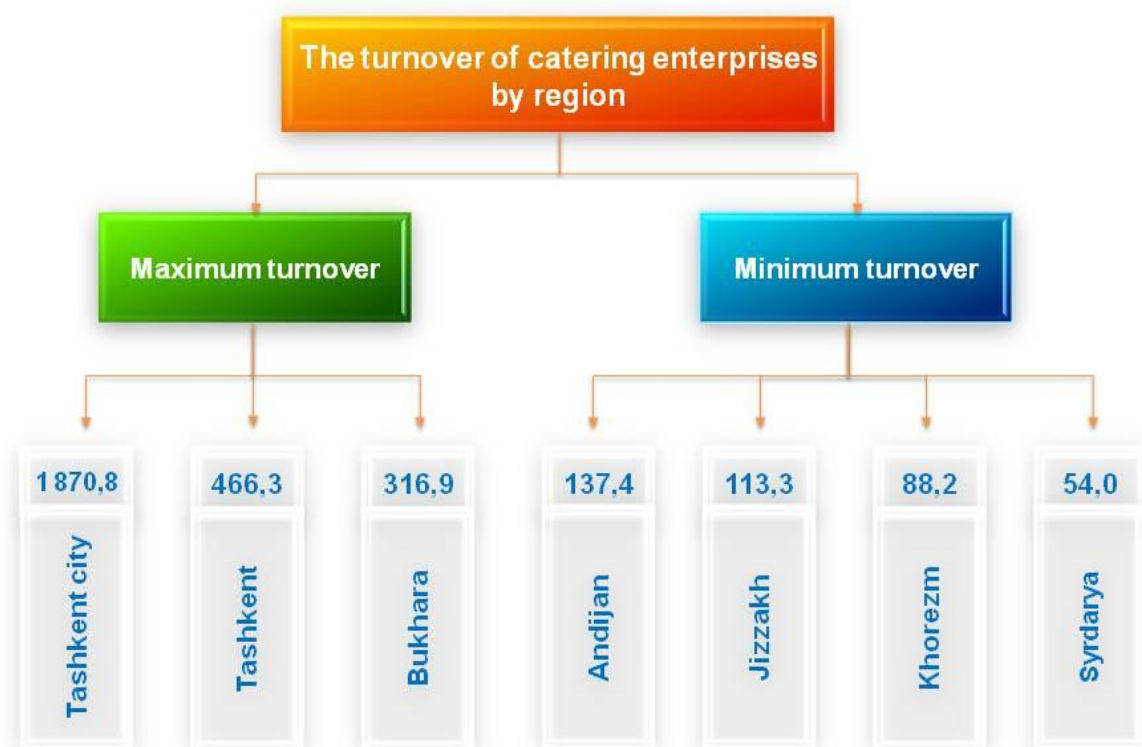


Turnover of catering enterprises.

In January-December 2019, in the structure of retail trade turnover, the share of trade turnover of public catering enterprises amounted to 2.7%, reaching 4,489.0 billion soums and increasing by 6.6% compared to the same period in 2018. Of these, 83.5% of the turnover accounted for small businesses.

The growth rate of catering enterprises by region, %





The largest volume of trade turnover of public catering enterprises is in the Tashkent city (41.7% of the total turnover of the republic). A relatively high volume was observed in Tashkent (10.4%), Bukhara (7.1%) and Samarkand (6.8%) regions.

Wholesale trade turnover. In January-December 2019, the volume of wholesale turnover amounted to 76 702.6 billion soums, or 105.7% of the level of 2018. The wholesale trade turnover of large enterprises increased by 6.6% and amounted to 22 824.7 billion soums, the share of wholesale trade - 29.8%.

Despite an increase in the total volume of wholesale turnover of large enterprises, compared with 2018, there is a decrease in turnover in some regions. In particular, there was a decrease in growth rates in Andijan, Bukhara, Kashkadarya, Navoi, Tashkent, Fergana and Khorezm regions.

The turnover of small enterprises and micro-firms increased by 5.3% and reached 53 877.9 billion soums, the share of sales in the total turnover of wholesale trade amounted to 70.2%.

Wholesale turnover
(January-December 2019)

	<i>Billion soums</i>	<i>Share, %</i>	<i>% of 2018.</i>
Republic of Uzbekistan	76 702,6	100,0	105,7
Republic of Karakalpakstan	1 647,7	2,1	109,0
<i>regions:</i>			
Andijan	2 545,4	3,3	97,0
Bukhara	2 117,0	2,8	95,0
Jizzakh	2 000,2	2,6	103,7
Kashkadarya	2 547,3	3,3	87,8
Navoi	1 849,7	2,4	85,9
Namangan	2 113,5	2,8	104,3
Samarkand	5 225,3	6,8	103,4
Surkhandarya	2 439,9	3,2	104,2
Syrdarya	1 491,4	1,9	106,0
Tashkent	7 260,9	9,5	97,8
Fergana	5 028,6	6,6	105,5
Khorezm	1 752,9	2,3	95,8
Tashkent city	38 682,8	50,4	112,2

The volume of wholesale trade turnover in the regions
(January-December 2019)

	Total (billion soums)	Compared to 2018, %	Large enterprises (billion soums)	Compared to 2018, %	Small business (billion soums)	Compared to 2018, %
Republic of Uzbekistan	76 702,6	105,7	22 824,7	106,6	53 877,9	105,3
Republic of Karakalpakstan	1 647,7	109,0	674,7	122,5	973,0	101,3
<i>regions:</i>						
Andijan	2 545,4	97,0	778,8	85,5	1 766,6	103,0
Bukhara	2 117,0	95,0	612,6	73,6	1 504,4	107,8
Jizzakh	2 000,2	103,7	874,8	108,8	1 125,3	100,0
Kashkadarya	2 547,3	87,8	856,8	62,7	1 690,5	110,0
Navoi	1 849,7	85,9	990,5	81,0	859,3	92,3
Namangan	2 113,5	104,3	999,6	103,9	1 113,9	104,7
Samarkand	5 225,3	103,4	1 467,2	106,9	3 758,1	102,1
Surkhandarya	2 439,9	104,2	873,2	100,6	1 566,7	106,4
Syrdarya	1 491,4	106,0	542,9	101,7	948,5	108,7
Tashkent	7 260,9	97,8	4 102,2	93,3	3 158,7	104,4
Fergana	5 028,6	105,5	962,0	87,8	4 066,6	110,8
Khorezm	1 752,9	95,8	606,8	77,6	1 146,2	109,4
Tashkent city	38 682,8	112,2	8 482,6	147,8	30 200,2	105,1

Explanations of statistical indicators

Retail trade - activities in the field of trade, providing for the sale of goods individually or in small quantities for cash to the population for final consumption, i.e. represents the final stage in the movement of goods when they move from the sphere of circulation to the sphere of personal or collective consumption;

retail trade turnover - the value of consumer goods sold to the population for cash or paid with plastic or credit cards, bank checks (which is also counted as cash sale), regardless of the channel for selling goods;

catering - the implementation of activities by legal entities specializing in the manufacture, sale and organization of consumption of culinary products;

the turnover of catering - reflects the proceeds from the sale of their own culinary products (dishes, culinary products and semi-finished products), as well as purchased goods without culinary processing (flour, confectionery, bakery), to the population for consumption on the spot, as well as to organizations and individual entrepreneurs for catering various contingents of the population;

inventories - the remains of goods intended for subsequent sale, listed on the balance sheet of retailers;

commodity structure of goods turnover - the composition of goods turnover, the ratio between individual goods and product groups in the total volume of goods turnover, which is reflected in total sales using a relative indicator - specific gravity (share) as a percentage of the total;

wholesale trade - the sale of goods purchased by bank transfer for their use for commercial purposes or their own production and economic needs;

consumer goods - goods and services that directly satisfy human needs, intended for final consumption (family or personal);

industrial and technical products - products intended for industrial consumption include raw materials, materials, fuel, components, tools, machines, spare parts, semi-finished products, etc .;

wholesale turnover - represents the proceeds from the sale of goods under concluded contracts in non-cash payments for commercial use (further processing or sale) or own production and economic needs;

Inventories - goods in the sphere of commodity circulation, or the remains of goods listed on the balance of wholesale enterprises and intended for subsequent sale.