

## XII. CONSUMER MARKET

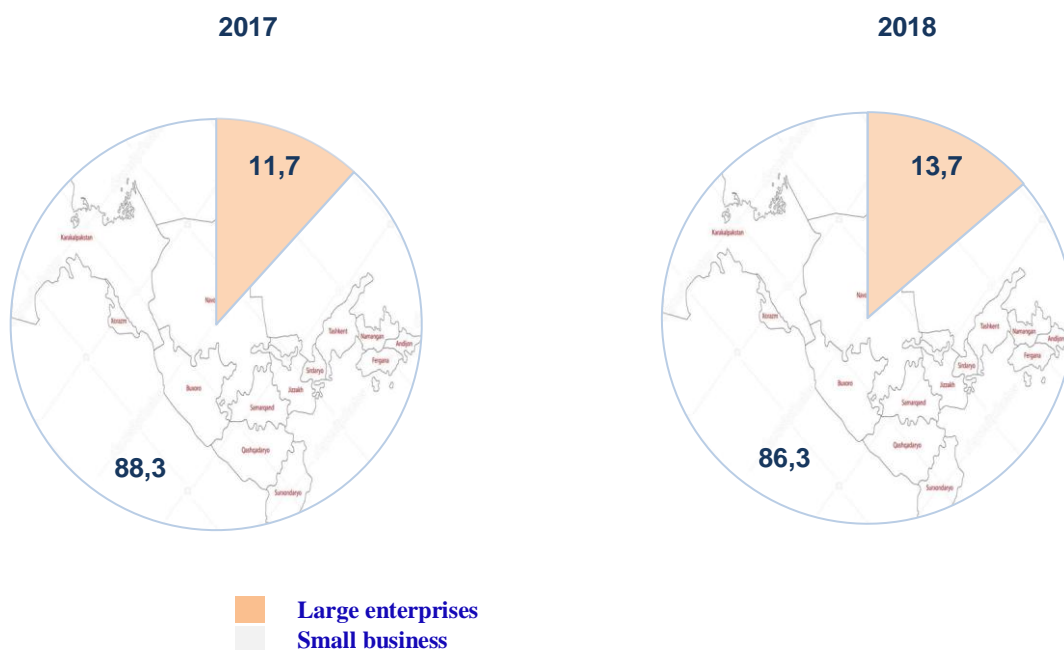
In January-December 2018, the volume of retail trade turnover amounted to 131768.2 billion soums, or 105.5 % compared to the same period in 2017.

Retail trade turnover of large enterprises increased by 24.2 % and amounted to 18085.7 billion soums, in the structure of retail trade - 13.7 %.

The turnover of small enterprises and microfirms increased by 4.0 % and reached 25496.5 billion soums, the share of sales in the total retail trade turnover was 19.3 %.

Of the total turnover of individual entrepreneurs and individuals, the sale of goods in trade amounted to 88186.0 billion soums, or was 2.8 % more than in the same period of 2017. The share of this sector in the total volume of trade reached 66.9 %.

### Retail turnover structure, % (January-December)



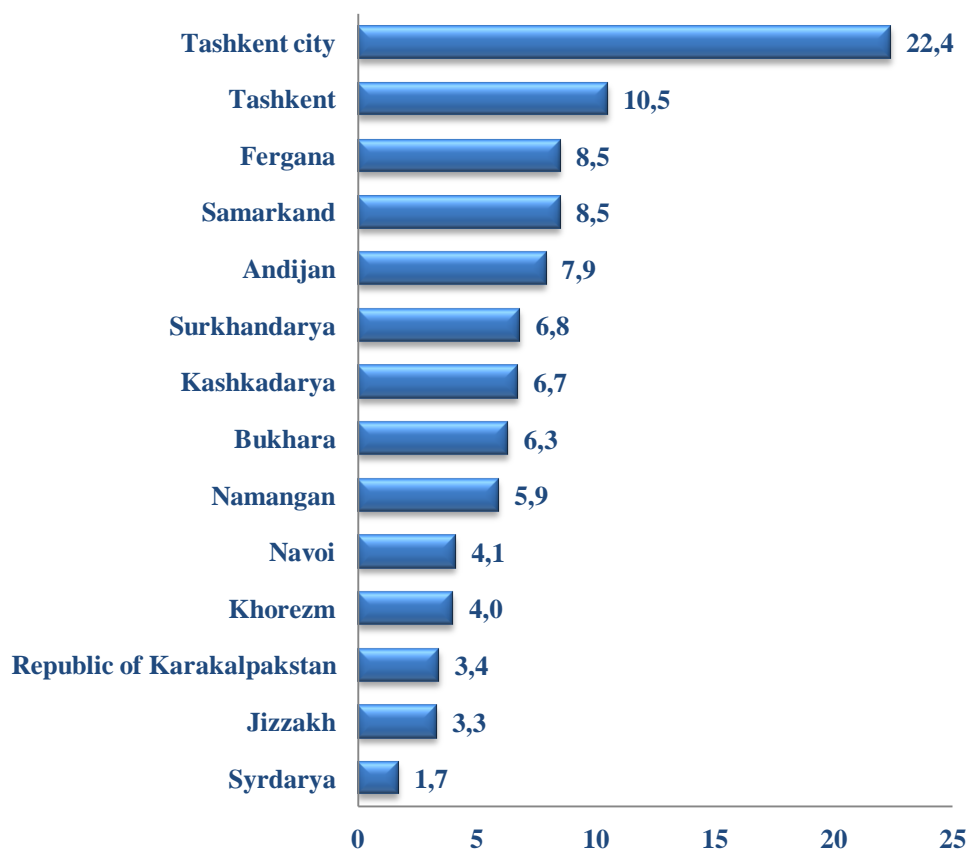
The structure of retail turnover in the state and non-state sectors for January-December 2018 is characterized by the following data.

State ownership - 219.0 billion soums, or 91.3 % compared to the same period in 2017, the share of the total volume was 0.17 %.

Non-state property - 131549.2 billion soums, or 105.4 % compared to the same period in 2017, the share of the total volume was 99.83 %.

*The highest share in total retail turnover was recorded in Tashkent city and amounted to 22.4 %, Tashkent region - 10.5 %, Fergana - 8.5 %, Samarkand - 8.5 % and Andijan - 7.9 % . The lowest share was recorded in the Syrdarya region - 1.7 %, Jizzakh region - 3.3 % and the Republic of Karakalpakstan - 3.4 %.*

**The share of the results of retail turnover in the context of the territories, %**



In January-December 2018, the growth rate of retail turnover in large trading enterprises amounted to 124.2 %. The largest increase was noted in Khorezm (by 67.3 %), Jizzakh (by 63.9 %), Navoi (by 46.7 %), Andijan (by 43.8 %), Bukhara (by 43.6 %) and Samarkand (by 40.6 %) regions.

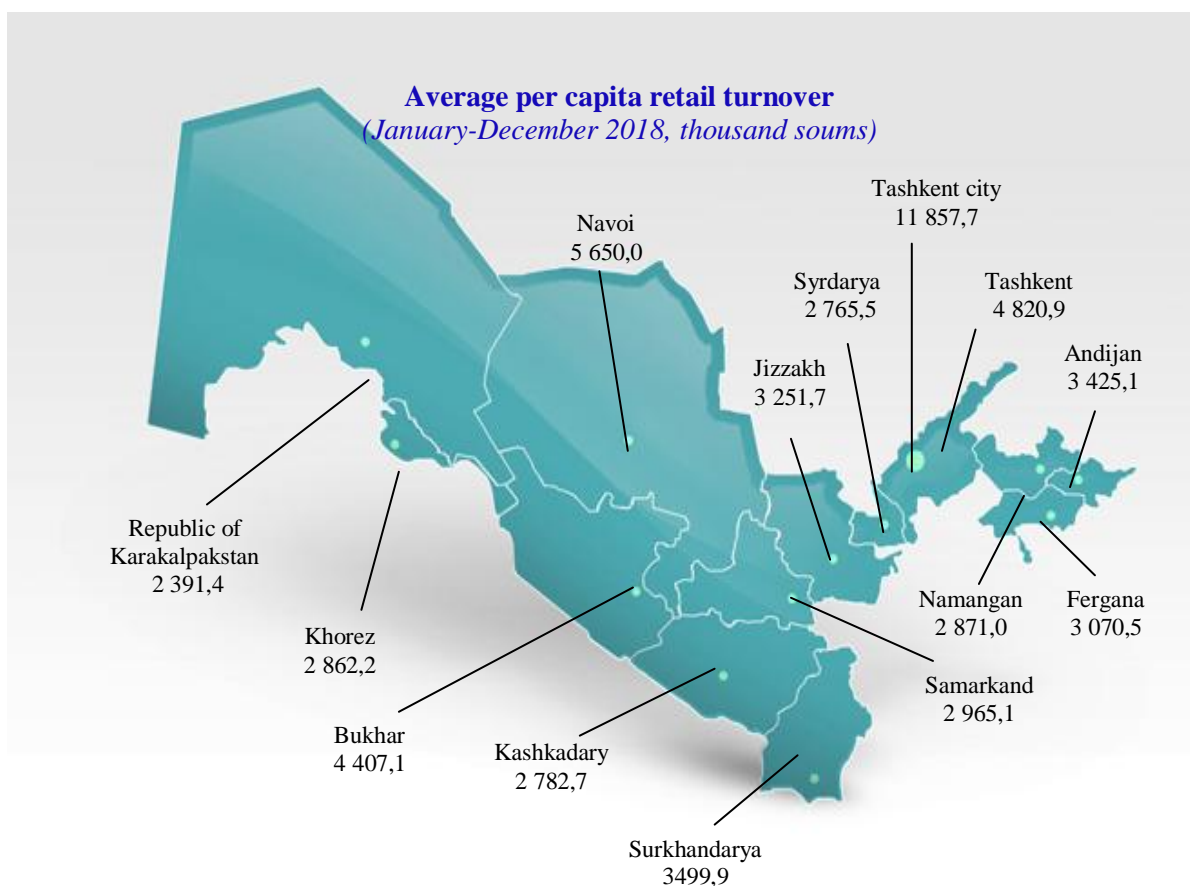
The volume of retail turnover of catering enterprises amounted to 3588.1 billion soums, or increased by 3.2 %. The share of food enterprises in the total volume of retail trade turnover reached 2.7 %.

The highest proportion in the total volume of public catering was recorded in Tashkent and amounted to 40.9 %, Tashkent region - 10.5 %, Bukhara region - 6.9 %, the lowest share - in the Syrdarya region - 1.3 % , Khorezm region - 2.3 % and Jizzakh region - 2.4 %.

**Retail turnover**  
(including catering)

	<i>Total</i>		<i>Per capita</i>	
	<i>bln. soums</i>	<i>in % to the January-December 2017</i>	<i>ths. soums</i>	<i>in % to the January-December 2017</i>
<b>Republic of Uzbekistan</b>	<b>131 768,2</b>	<b>105,5</b>	<b>3998,4</b>	<b>103,7</b>
Republic of Karakalpakstan	4 438,5	105,8	2391,4	104,3
<i>regions:</i>				
Andijan	10 409,5	106,9	3425,1	105,1
Bukhara	8 306,6	106,8	4407,1	105,2
Jizzakh	4 352,7	107,4	3251,7	105,4
Kashkadarya	8 851,4	103,7	2782,7	101,7
Navoi	5 459,0	106,6	5650,0	104,8
Namangan	7 826,6	104,7	2871,0	102,7
Samarkand	11 147,0	105,2	2965,1	103,7
Surkhandarya	8 896,0	104,4	3499,9	102,2
Syrdarya	2 275,5	103,5	2765,5	101,8
Tashkent	13 883,7	104,6	4820,9	103,4
Fergana	11 212,4	105,3	3070,5	103,6
Khorezm	5 209,8	109,4	2862,2	107,7
Tashkent city	29 499,6	105,4	11857,7	103,5

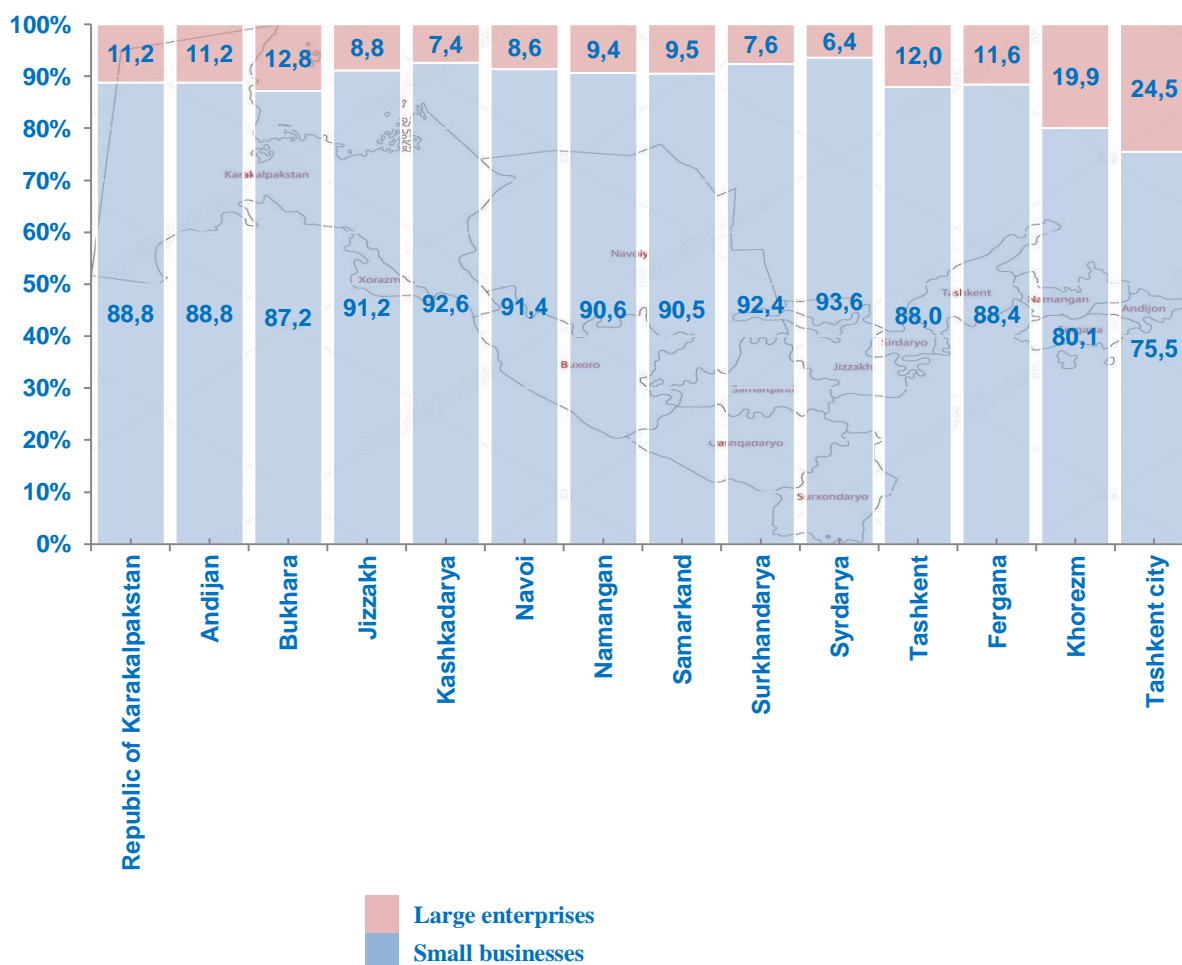
Retail turnover, including the turnover of catering enterprises, per capita increased by 3.7 % and amounted to 3998.4 thousand soums (in January-December 2017 - 3245.6 thousand soums). The highest average trade turnover was recorded in the Tashkent city (11857.7 thousand soums), Navoi (5650.0 thousand soums) and Tashkent regions (4820.9 thousand soums), the lowest - in the Republic of Karakalpakstan (2 391.4 thousand soums), Syrdarya (2 765.5 thousand soums) and Kashkadarya (2 782.7 thousand soums).



In the past period of 2018, the share of trade turnover of catering enterprises in the structure of retail trade turnover was 2.7 %, reaching 3588.1 billion soums and having increased, compared to the same period last year, by 3.2 %. Of these, 85.2 % of trade turnover accounted for small businesses.

In the structure of the trade turnover of catering enterprises, the share of turnover of large enterprises is 14.8 % of total sales, while the main share of large enterprises was observed in the Tashkent city (61.8 %), Tashkent (15.5 %) and Bukhara (5.6 %) regions.

### The share of large enterprises and small businesses in the retail trade turnover, %



In January-December 2018, the volume of wholesale trade amounted to 53155.9 billion soums, or 106.1 % compared to the same period in 2017.

The turnover of the wholesale trade of large enterprises increased by 10.5 % and amounted to 18 414.1 billion soums, in the structure of the wholesale trade - 34.6 %.

Despite the increase in the total volume of wholesale turnover of large enterprises, compared with last year, a decrease in turnover in some regions is observed.

The turnover of small enterprises and microfirms increased by 3.9 % and reached 34741.9 billion soums, the share of sales in the total wholesale trade turnover was 65.4 %.

## Wholesale turnover

	<i>bln. soums</i>	<i>The share, %</i>	<i>In % to January-December 2017</i>
<b>Republic of Uzbekistan</b>	<b>53 155,9</b>	<b>100,0</b>	<b>106,1</b>
Republic of Karakalpakstan	1 117,8	2,1	103,8
<i>regions:</i>			
Andijan	1 796,5	3,4	117,7
Bukhara	2 104,3	4,0	108,6
Jizzakh	1 141,4	2,1	127,2
Kashkadarya	2 346,8	4,4	101,5
Navoi	1 586,9	3,0	187,3
Namangan	1 965,1	3,7	103,8
Samarkand	3 854,0	7,3	100,2
Surkhandarya	2 077,2	3,9	110,9
Syrdarya	1 144,7	2,2	103,4
Tashkent	5 999,5	11,3	111, 1
Fergana	3 053,2	5,7	102,9
Khorezm	1 226,0	2,3	113,6
Tashkent city	23 742,6	44,7	101,4

## The volume of wholesale trade in the regions

(January-December 2018)

	<i>Total (billion soums)</i>	<i>Compared with last year %</i>	<i>Large enterprises (billion soums)</i>	<i>Compared with last year %</i>	<i>Small businesses (billion soums)</i>	<i>Compared with last year %</i>
<b>Republic of Uzbekistan</b>	<b>53155,9</b>	<b>106,1</b>	<b>18414,1</b>	<b>110,5</b>	<b>34741,8</b>	<b>103,9</b>
Republic of Karakalpakstan	1117,8	103,8	458,3	95,7	659,5	110,3
<i>regions:</i>						
Andijan	1796,5	117,7	834,2	128,2	962,3	109,9
Bukhara	2104,3	108,6	799,2	103,2	1305,1	112,2
Jizzakh	1141,4	127,2	610,1	210,7	531,3	87,4
Kashkadarya	2346,8	101,5	1104,3	88,4	1242,5	116,9
Navoi	1586,9	187,3	1072,6	320,1	514,3	100,5
Namangan	1965,1	103,8	799,3	112,8	1165,8	98,4
Samarkand	3854,0	100,2	1166,0	99,6	2688,0	100,4
Surkhandarya	2077,1	110,9	803,1	121,0	1274,0	105,3
Syrdarya	1144,7	103,4	509,1	98,6	635,6	107,5
Tashkent	5999,5	111,1	3784,5	111,8	2215,0	109,9
Fergana	3053,2	102,9	886,5	103,7	2166,7	102,6
Khorezm	1226,0	113,6	572,0	133,3	654,0	100,6
Tashkent city	23742,6	101,4	5014,9	97,0	18727,7	102,6