

## VII. CONSUMER MARKET

### SECTION 1. RETAIL TRADE

In January-December 2020, retail trade turnover reached 194 843.5 billion soums and increased by 3.2% compared to 2019, and the turnover of large enterprises amounted to 34 758.1 billion soums (growth rate – 112.8%), and small business and private entrepreneurship - 145 140.3 billion soums (growth rate - 103.8%), including unorganized trade amounted to 14 945.0 billion soums (growth rate - 82.6%).

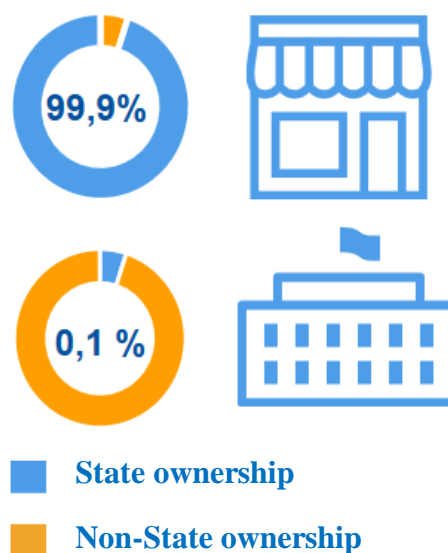


#### The share of retail turnover by ownership in the Republic of Uzbekistan (for January-December 2020)

The structure of retail turnover by state and non-state sectors for January-December 2020 is characterized by the data presented below.

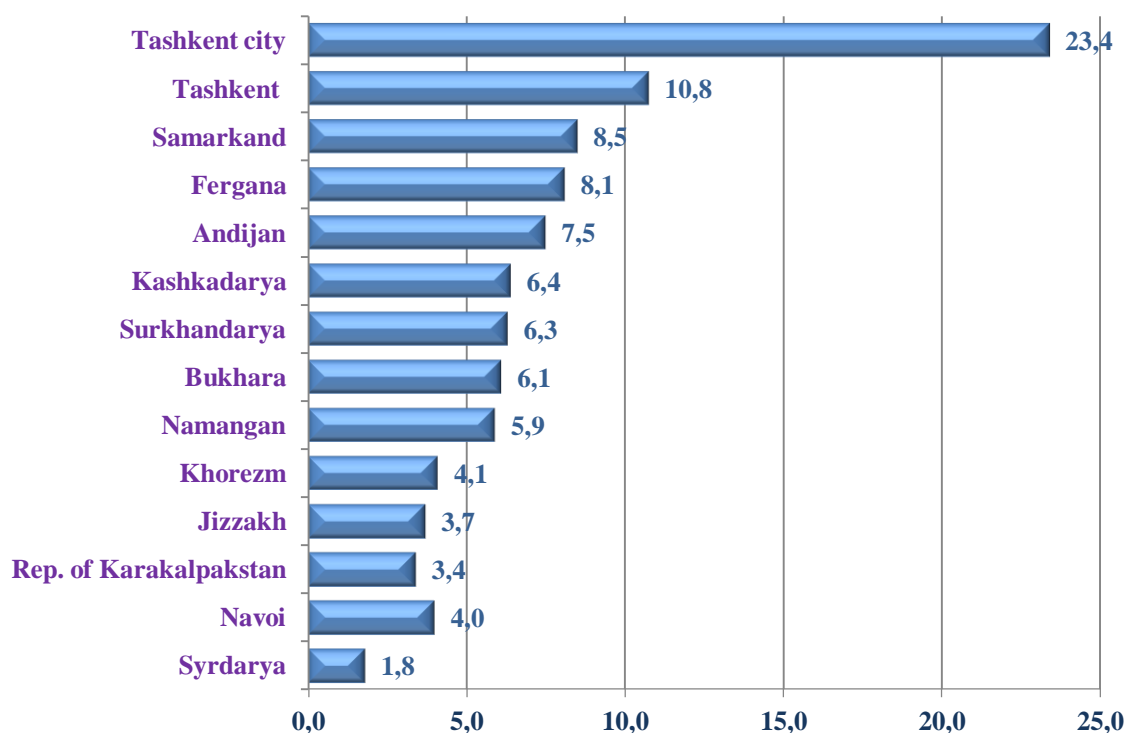
State property - 164.7 billion soums, the share of the total was 0.1%.

Non-state property - 194 678.8 billion soums, the share of the total was 99.9%.



*The highest share in the total volume of retail turnover was noted in Tashkent city and it amounted to 23.4%, Tashkent - 10.8%, Samarkand - 8.5%, Fergana - 8.1% and Andijan - 7.5% regions. The lowest specific weight was recorded in the Syrdarya region - 1.9% and the Republic of Karakalpakstan - 3.4%.*

**Share based on the results of retail turnover  
in the context of territories, %**  
(for January-December 2020)



In January-December 2020, the growth rate of retail turnover for large trading enterprises amounted to 112.8%. The largest increase was noted in Kashkadarya (by 192.4%), Tashkent (by 167.8%) and Samarkand regions (by 208.4%).

In the structure of the retail trade turnover of the republic, a significant share was noted in the city of Tashkent, which is 23.4%, or 45 677.4 billion soums, and in the structure of the retail trade turnover the smallest share was recorded at the level of 1.8%, or 3 587.1 billion soums, which is noted in the Syrdarya region.

Compared to the corresponding period of 2019, an increase in retail growth was noted in Jizzakh, Navoi, Samarkand, Tashkent regions and Tashkent city.

**Retail turnover**

*(for January-December 2020, including catering)*

	<i>Total</i>		<i>Per capita</i>	
	<i>billion soums</i>	<i>in % by 2019</i>	<i>thousand soums</i>	<i>in % by 2019</i>
<b>Republic of Uzbekistan</b>	<b>194 843,5</b>	<b>103,2</b>	<b>5 691,8</b>	<b>101,3</b>
Republic of Karakalpakstan	6 604,6	102,4	3 455,9	100,9
<i>regions:</i>				
Andijan	14 574,4	100,7	4 615,2	98,7
Bukhara	11 811,9	100,4	6 103,1	99,0
Jizzakh	7 159,1	104,2	5 127,2	102,1
Kashkadarya	12 458,0	102,0	3 766,6	100,2
Navoi	7 775,0	103,2	7 732,4	101,5
Namangan	11 531,9	102,2	4 061,8	100,2
Samarkand	16 555,1	107,3	4 231,4	105,2
Surkhandarya	12 352,6	102,3	4 652,4	100,1
Syrdarya	3 587,1	100,5	4 201,9	98,7
Tashkent	21 073,4	106,0	7 100,4	104,3
Fergana	15 771,8	100,3	4 165,8	98,5
Khorezm	7 911,1	101,0	4 208,5	99,5
Tashkent city	45 677,4	103,6	17 404,9	100,3

Retail turnover, including the turnover of catering establishments, per capita increased by 1.3% and amounted to 5 691.8 thousand soums (in 2019 - 4 946.2 thousand soums). The highest per capita trade turnover was noted in Tashkent city (17 404.9 thousand soums), Tashkent (7 100.4 thousand soums) and Navoi (7 732.4 thousand soums) regions, the lowest - in the Republic of Karakalpakstan (3 455.9 thousand soums), Kashkadarya (3 766.6 thousand soums) and Namangan (4 061.8 thousand soums) regions.

**Average per capita indicators of retail turnover**  
(for January-December 2020, million soums)

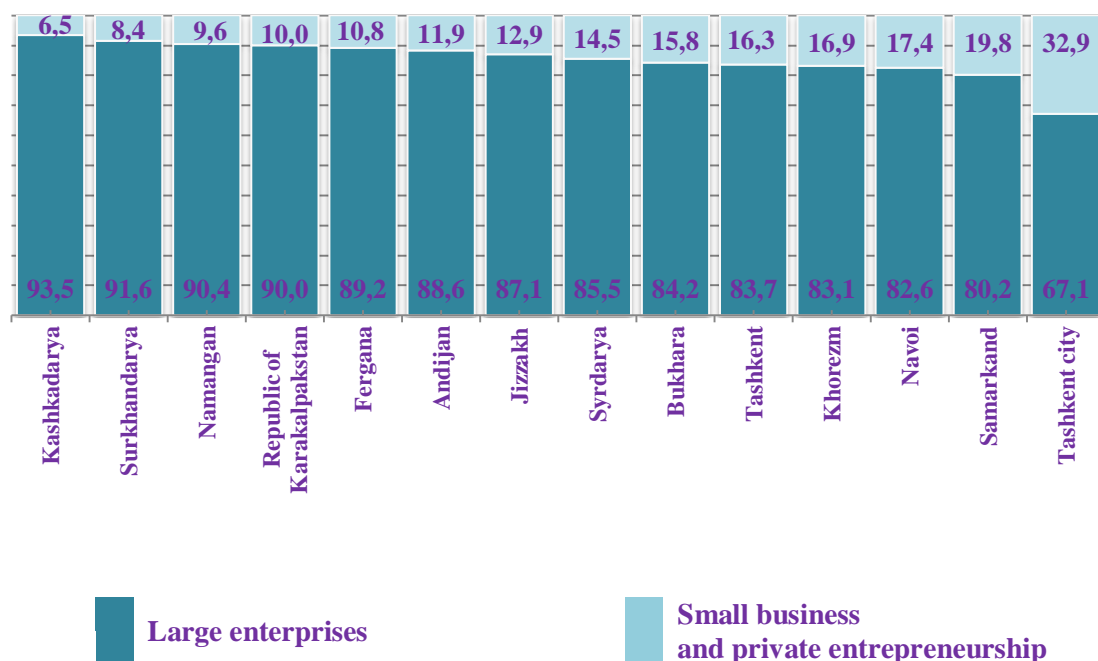


Retail trade turnover per capita in the republic in January-December 2020 averaged 5 691.8 thousand soums (compared to 2019, it increased by 1.3%).

This indicator, in comparison with other regions, was more recorded in the city of Tashkent (17 404.9 thousand soums), Navoi (7 732.4 thousand soums) and Tashkent (7 100.4 thousand soums) regions.

The share of large enterprises in the turnover of public catering organizations was 15.6%, the largest share was recorded in the city of Tashkent (43.8%), as well as in the Tashkent (10.0%) and Bukhara (6.6%) regions.

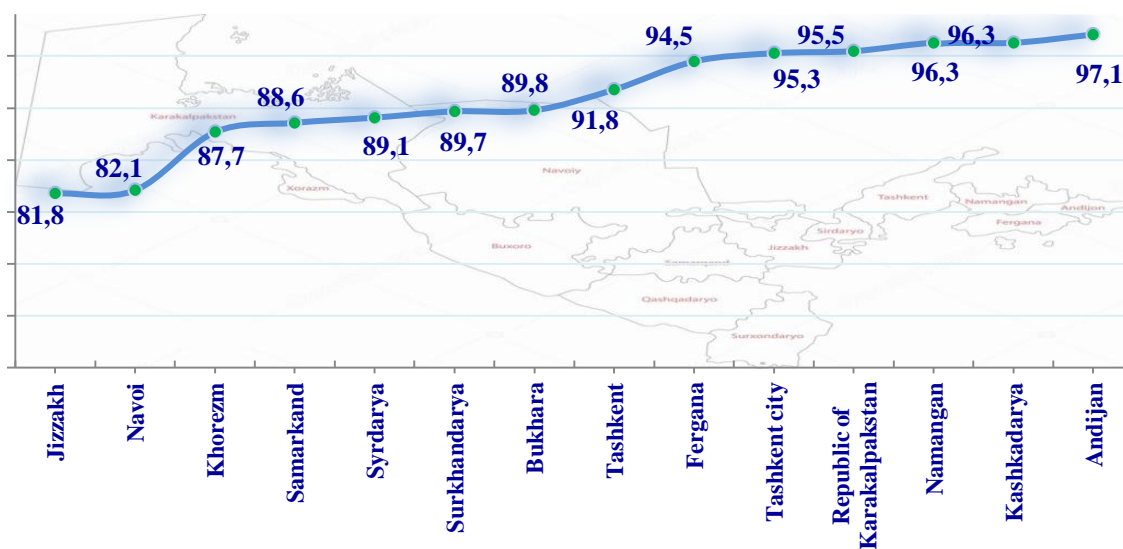
Share of large enterprises, small businesses  
and private entrepreneurship in retail trade turnover, %  
(for January-December 2020)



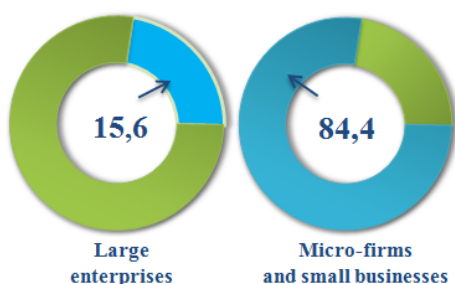
Public catering enterprises turnover

In January-December 2020, the share of trade turnover of public catering enterprises in the structure of retail trade turnover amounted to 2.7%, reaching 5 218.7 billion soums and decreased, compared to 2019, by 6.0%. Of these, 84.4% of the trade turnover falls on the share of small businesses.

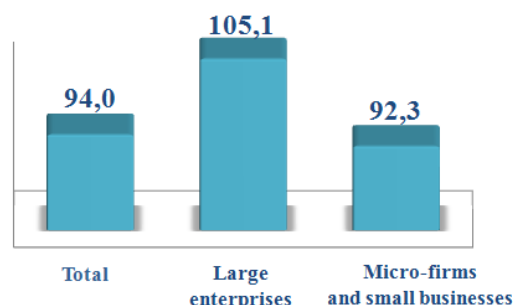
Growth rates of catering enterprises by region, %



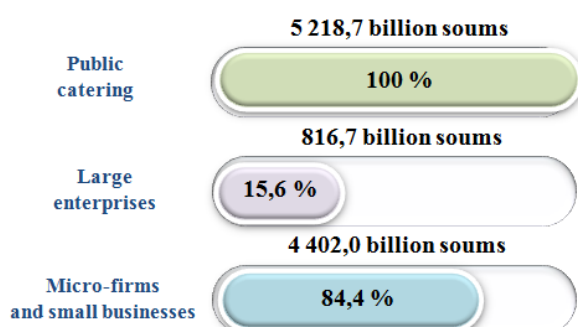
**Public catering turnover structure, in%**



**Growth rates of public catering turnover, in%**



**Share and volume of trade turnover**



**Regions with the largest share of public catering turnover in the republic, in%**



The largest volume of trade turnover of public catering enterprises falls on the city of Tashkent (43.8% of the total turnover of the republic). A relatively high volume was observed in Tashkent (10.0%), Samarkand (6.9%), Bukhara (6.6%) regions.

## SECTION 2. WHOLESALE TRADE

In January-December 2020, the volume of wholesale trade amounted to 112 639.6 billion soums, or increased by 6.2% compared to 2019. Wholesale turnover of large enterprises increased by 35.2% and amounted to 35 274.9 billion soums, the share of wholesale trade - 31.3%.

Despite the increase in the total volume of wholesale turnover of large enterprises, compared to 2019, its increase is noted in some regions. In particular, a decrease in growth rates was observed in all regions, except for Andijan, Bukhara, Namangan, Samarkand, Surkhandarya, Khorezm regions and the city of Tashkent.

The turnover of small businesses decreased by 3.2% and reached 77 364.6 billion soums, the share of sales in the total turnover of wholesale trade was 68.7%.

**Wholesale turnover**  
(for January-December 2020)

	<i>Billion soums</i>	<i>Specific weight, %</i>	<i>in % by 2019</i>
<b>Republic of Uzbekistan</b>	<b>112 639,6</b>	<b>100,0</b>	<b>106,2</b>
Republic of Karakalpakstan	1 851,2	1,6	98,1
<i>regions:</i>			
Andijan	3 963,3	3,5	141,1
Bukhara	3 717,3	3,3	101,3
Jizzakh	2 149,0	1,9	83,7
Kashkadarya	2 708,1	2,4	86,1
Navoi	1 611,7	1,4	72,8
Namangan	3 450,1	3,1	107,2
Samarkand	6 886,3	6,1	102,2
Surkhandarya	2 979,6	2,6	103,9
Syrdarya	2 049,2	1,8	83,6
Tashkent	9 544,5	8,5	90,7
Fergana	6 709,4	6,0	94,8
Khorezm	2 500,7	2,2	108,5
Tashkent city	62 519,1	55,5	112,2

**Wholesale turnover by region**

*(for January-December 2020)*

	<i>Total (billion soums)</i>	<i>in % by 2019</i>	<i>Large enterprises (billion soums)</i>	<i>in % by 2019</i>	<i>Small business (billion soums)</i>	<i>in % by 2019</i>
<b>Republic of Uzbekistan</b>	<b>112 639,6</b>	<b>106,2</b>	<b>35 274,9</b>	<b>135,2</b>	<b>77 364,6</b>	<b>96,8</b>
Republic of Karakalpakstan	1 851,2	98,1	662,2	92,0	1 189,0	101,8
<i>regions:</i>						
Andijan	3 963,3	141,1	1 275,3	136,9	2 688,0	143,2
Bukhara	3 717,3	101,3	1 032,3	146,2	2 685,0	90,6
Jizzakh	2 149,0	83,7	433,8	40,8	1 715,2	114,0
Kashkadarya	2 708,1	86,1	639,9	59,8	2 068,2	99,7
Navoi	1 611,7	72,8	494,7	44,9	1 116,9	100,4
Namangan	3 450,1	107,2	680,7	67,3	2 769,4	125,5
Samarkand	6 886,3	102,2	1 873,1	163,6	5 013,2	89,6
Surkhandarya	2 979,6	103,9	1 110,6	118,7	1 869,0	96,8
Syrdarya	2 049,2	83,6	266,7	40,4	1 782,5	99,5
Tashkent	9 544,5	90,7	3 611,1	77,2	5 933,4	101,4
Fergana	6 709,4	94,8	650,2	65,4	6 059,2	99,6
Khorezm	2 500,7	108,5	732,5	100,2	1 768,2	112,3
Tashkent city	62 519,1	112,2	21 811,7	2 t.	40 707,4	90,1



## Explanation of statistical indicators

**Retail trade** is an activity in the field of trade that involves the sale of goods by the piece or in small quantities for cash to the population for final consumption, i.e. represents the final stage in the movement of goods, when they move from the sphere of circulation to the sphere of personal or collective consumption;

**Retail turnover** - the cost of consumer goods sold to the population for cash or paid for with plastic or credit cards, bank checks (which is also counted as a sale for cash), regardless of the distribution channels;

**Public catering** - the implementation of activities by legal entities specializing in the preparation, sale and organization of consumption of culinary products;

**Public catering turnover** - reflects the revenue from the sale of own culinary products (dishes, culinary products and semi-finished products), as well as purchased goods without culinary processing (flour, confectionery, bakery), to the population for consumption on the spot, as well as to organizations and individual entrepreneurs for catering various contingents of the population;

**Inventory** - balances of goods intended for subsequent sale on the balance sheet of retail trade enterprises;

**Commodity structure of commodity turnover** - the composition of commodity turnover, the ratio between individual goods and commodity groups in the total volume of commodity turnover, which is reflected in the total sales using a relative indicator - the proportion (share) as a percentage of the total;

**Wholesale trade** - the sale of purchased goods in a non-cash form of payment for their use for commercial purposes or their own production and economic needs;

**Consumer goods** - goods and services that directly satisfy human needs, intended for final consumption (family or personal);

**Products for industrial and technical purposes** - products intended for industrial consumption include raw materials, materials, fuel, components, tools, machines, spare parts, semi-finished products, etc .;

**Wholesale turnover** - represents the proceeds from the sale of goods under concluded contracts in non-cash form of settlements for commercial use (further processing or sale) or for their own production and economic needs;

**Commodity stocks** - goods in the sphere of commodity circulation, or the remainder of goods on the balance sheet of wholesale enterprises and intended for subsequent sale;

**Commodity structure of commodity turnover** - the composition of commodity turnover, the ratio between individual goods and commodity groups in the total volume of commodity turnover, which is reflected in the total sales using a relative indicator - the specific weight (share) as a percentage of the total.